

Electrolux 1982 Annual Report

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Annual General Meeting

The Annual General Meeting will be held at 4.00 p.m. on Thursday, May 26, 1983, at the head office of Skandinaviska Enskilda Banken, Kungsträdgårdsgatan 8, Stockholm.

Right to attend and vote at the Annual General Meeting

Shareholders wishing to attend and vote at the Annual General Meeting must be registered in the share register maintained by Värdepapperscentralen VPC AB, no later than Monday, May 16, 1983.

Shareholders whose shares are registered in the names of trustees through the trust department of a bank or stockbroker must temporarily register the shares in their own names in order to be able to vote at the Annual General Meeting. Such temporary registration must be completed no later than Monday, May 16, 1983.

Notice of intention to attend the Annual General Meeting

Shareholders wishing to attend the Annual General Meeting must, in addition to being registered as above, notify the company no later than 4.00 p.m. on Tuesday, May 24, 1983. Notification should be made in writing to AB Electrolux, Dept C-J, S-105 45 Stockholm, Sweden, or by telephone during office hours to +46 (8) 738 67 93 or +46 (8) 738 67 89.

Payment of dividend

The declaration of dividend as decided by the Annual General Meeting will include notification of the day upon which the share register and the list of nominees will be closed for reconciliation and determination of entitlement to dividend. The Board of Directors has proposed May 31, 1983. Subject to the Annual General Meeting approving this proposal it is expected that dividends will be distributed by Värdepapperscentralen VPC AB on June 7, 1983.

Notification of change of address

Shareholders who have changed their name, address or the number of their bank account should report the fact as soon as possible to their trustee or Värdepapperscentralen VPC AB, Box 7444, S-103 91 Stockholm, Sweden.

Electrolux Group in 1982

| and the second continues | 1982 | 1981 |
|---|---------|---------|
| Sales SEK m | 31,661 | 26,595 |
| Operating income after depreciation SEK m | 1,937 | 1,730 |
| Income after financial items excluding foreign exchange differences SEK m | 710 | 508 |
| Income before transfers to untaxed reserves SEK m | 567 | 1,127 |
| Earnings per share SEK (for calculation see Note 5 page 17) | 13:40 | 9:80 |
| Earnings per share after extraordinary items SEK (for calculation see | 40.00 | |
| Note 5 page 17) | 12:60 | 37:50 |
| Return on net assets, % | 14.1 | 14.6 |
| Return on equity, after tax, % | 7.5 | 6.7 |
| Return on equity after extraordinary items, % | 6.8 | 25.8 |
| Capital expenditure SEK m excluding opening value in | 1,406 | 1,514 |
| companies acquired during the year | 1,320 | 1,248 |
| Total number of employees | 100,400 | 101,700 |
| of which in Sweden | 36,900 | 39,300 |
| Parent Company | | |
| Net income SEK m | 281 | 209 |
| Dividend, total SEK m ¹⁾ | 232 | 204 |
| SEK/share ¹⁾ | 9:00 | 8:00 |
| ¹⁾ For 1982, proposal of the Board of Directors | | |
| Definitions see page 16 | | |

| Net income SEK m | 281 | 209 |
|-------------------------------------|------|------|
| Dividend, total SEK m ¹⁾ | 232 | 204 |
| SEK/share ¹⁾ | 9:00 | 8:00 |

Definitions see page 16

Statement by the Group Executive Committee

Fifteen years ago — at the end of the 1960s — it was clear that only the manufacturers of household appliances with rational, long-series production would survive in the growing international competition. At that time, Electrolux was entirely dependent on its profitable vacuum-cleaner activities, while white goods were making losses. In structural terms, Electrolux was at a turning point.

The basic strategy that was then decided upon — and that still applies — was based upon Electrolux achieving market dominance with its most important product areas — capital goods for the household, and the corresponding products for catering, commercial refrigeration, commercial cleaning, laundries, etc.

In order to achieve high volumes and market shares Electrolux acquired companies in strategically important markets, starting in the Nordic countries and later moving into Europe and the USA. Between 1967 and 1982 more than 300 companies in about 40 countries joined the Group.

This policy brought Electrolux new, valuable brand names and distribution channels — for example, Husqvarna in Sweden, Atlas and Voss in Denmark, Arthur Martin and Faure, France, Progress, West Germany, Therma, Switzerland, and Eureka and Tappan in the USA.

Production at the acquired companies was restructured and substantial investments made in manufacturing facilities. Production technology has become one of the strengths of the Group. In the case of vacuum-cleaners, refrigerators, dishwashing and washing machines, the restructuring process is largely completed, while the corresponding rationalization in chain saws, laundry equipment and commercial refrigeration is being put into effect at present.

As a result of the company acquisitions the Group has diversified into related product and service fields — commercial cleaning and laundries — and also into fields outside the original core business. Chain saws and lawn-mowers are exam-

ples. The Husqvarna acquisition and subsequent purchases moved Electrolux into a strong position in the world chain saw industry within the space of only a few years. Through the acquisition of lawnmower manufacturers, a program of garden products has been built up in which the Group's expertise in production technology could be put to good use.

Electrolux has gained considerable experience of buying companies and then reconstructing them. In addition to the buying and principal strategy rationalizing companies in order to achieve higher volumes and a sounder structure - Electrolux has focused on problem companies that were judged to have potential and assets that could be disposed of in order to finance the restructuring program. The assets that were not necessary for the continuing business were sold, for example, power stations, forests, and property. During the 1967-82 period, sales of this type of asset brought in capital gains of some SEK 2,000m.

Facit, which was acquired in 1973, was at that time facing a severe crisis, but with a strong element of technical competence. After being thoroughly reconstructed, Facit was by the end of the 1970s back on its competitive feet and reporting satisfactory earnings. Through Facit, Electrolux gained access to substantial electronics expertise that was of considerable importance in the development of household equipment.

The continued dynamic development of Facit would have called for heavy investments, in terms of personnel and capital. In addition, through Ericsson Information Systems, the Ericsson group has in recent years devoted substantial resources to fields closely related to Facit's. The coordination of the operations of the two companies was judged to provide appreciable benefits, and the sale to Ericsson was therefore quite natural. As a result of the sale, almost SEK 500 million were realized at the beginning of 1983 that can now be invested in other activities within Electrolux.

Gränges was bought in 1980, but in 1977 the Electrolux chairman had already become involved in efforts to resolve Gränges' problems. The subsequent restructuring — which is not yet fully completed — is one of the most far-reaching company reconstructions ever effected in Sweden.

Gränges' previous principal activities – steelworks, glassworks, shipping, railways, etc. – were all making losses and were wound up in turn. The hydro-electric power interests were sold in 1981.

The Gränges of today is vital, but still showing unsatisfactory earnings. The possibility of co-operation or merger with other companies have been examined, but at present there are no other plans than to develop Gränges within the Electrolux Group. The large companies remaining in Gränges — Gränges Aluminium, Metallverken, Weda, Wirsbo, and Kohlswa — are in all essentials engineering companies, and therefore not outside Electrolux range of competence.

The 1967–82 period was one of exceptionally rapid expansion with an average annual increase of 19% in sales — of which half came through company acquisitions. Electrolux became one of the world's largest companies in consumer durables, especially in vacuum-cleaners, cookers and absorption refrigerators. In the commercial application of household products and in related service fields, Electrolux is now also one of the most prominent international groups.

Profitability was healthy throughout the seventies. The return on equity averaged more than 15%. The Group's adjusted equity increased from SEK 556m in 1967 to SEK 5,204m in 1982, of which directed share issues accounted for SEK 179m. In addition, convertible loan stock amounting to a nominal SEK 931m was issued, of which a nominal SEK 140m have so far been converted into share capital.

As a result of the healthy earnings it has also been possible to raise the dividend



From left to right – Anders Scharp, Gösta Bystedt, Hans Werthén and Harry Eriksson.

each year, whereby stockholders have been compensated for inflation.

*

The recession that started in the spring of 1980 has turned out to be deeper than past recessions, and most companies in the Group have seen declining total markets. The Group's sensitivity to the state of the economy has turned out to be greater than previously thought likely.

The recession has led to considerable excess capacity in the household equipment industry. Many companies — not excluding the very largest — have suffered serious profitability problems. Among European manufacturers, Electrolux is probably one of those that has best coped with the recession, but the operating income after depreciation has declined as a percentage of sales revenues.

As the growth during the seventies was largely financed by borrowing, the burden of debt has increased and the equity/ assets ratio fallen below 25%. In combination with high interest rates in 1980-1982 this led to a higher net financial expense and an unsatisfactory return on equity.

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In order to bring about a rapid return to the earnings levels and financial position of the 1970s, several programs were initiated in 1981.

Firstly, the profit centers have adjusted their cost levels to the altered situation. As a result the number of employees in the Group's manufacturing units decreased by over 5,000 in 1982. The rationaliza-

tion work, which has been wide-ranging, affecting all units, is continuing.

Secondly, forceful action is being taken in order to improve the net financial position. The capital turnover rate has been raised, mainly as the result of a higher inventory turnover rate.

As a result of the boost to liquid resources provided by the sale of Gränges Kraft and of the higher capital turnover rate, the volume of interest-bearing loans in relation to sales revenues has been reduced. Combined with falling interest rates at the end of 1982, this means that net interest expenses in relation to sales revenues improved from 4.6% to 3.9%.

Thirdly, efforts have been stepped up to reduce activities with unsatisfactory earnings or engaged in areas outside the Group's mainstream businesses. However, the recession has both delayed and impeded this process.

The effect of all these actions is that the negative trend has been reversed.

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The Group's year-end equity/assets ratio was 21.3%. It will improve in 1983 as a result of the sale of Facit and Platzer Bygg. With conversion of the outstanding convertible loan stock, the equity/assets ratio will improve.

The target that has been set for the Group's equity/assets ratio is 25%, which means that the proportion of risk capital without a reduction for deferred tax liabilities on the untaxed reserves is higher than 30%. The overall financial target for the Group is to achieve an average return on equity (after

50% standard tax) of approximately 15% over an economic cycle. This corresponds to a pretax return of 18–20% on total assets less interest-free liabilities.

The target equity/assets ratio can be achieved

- by continued efforts to raise the capital turnover rate,
- by the sale of realizable assets that are not essential to the business,
- by a lower actual tax charge than the standard rate stated above,
- by the successive conversion of the outstanding convertible loan stock.

The Group's policy of raising the dividend in pace with the growth in equity remains unchanged.

*

Through purposeful product development and investments in quality as well as extensive investments in production and marketing, the Group's principal product areas are now well equipped to strengthen their market positions in coming years.

The efforts to improve the efficiency of units reporting poor earnings — or reduce these activities — will be further intensified.

Several outside factors are expected to contribute to the Group's sound progress in 1983:

- The devaluations of the Swedish krona have strengthened the Group's competitiveness in important markets.
- International interest rates are falling. If this trend continues it will mean lower net financial expense, expressed as a percentage of sales revenues.
- There are signs of a recovery in the global economic situation especially in the USA.

All in all, these factors mean that the Group Executive Committee is optimistic for 1983, and expects a further improvement in the income after financial items.

Operations in 1982

The earnings of Electrolux improved in 1982 despite the prolonged and deep recession.

Sales amounted to SEK 31,661 m (26,595 m), and the Group increased its market shares in most product areas. Operating income after depreciation amounted to SEK 1,937 m (1,730 m).

Income after financial items excluding financial foreign exchange losses amounted to SEK 710 m (508 m). Earnings per share, calculated in the traditional manner, were SEK 13:40 (9:80). The return on equity was 7.5% (6.7%).

In all essentials, the improvement in earnings was the result of internal rationalization action. Most entities in the Group were able to adjust their costs to the lower level of demand and steps taken to reduce the amount of capital tied up in the business were successful. However, these measures will not make their full impact before 1983.

Household appliances, industrial products, chain saws and cash registers showed improved results. Commercial cleaning and laundries achieved sustained good earnings. Garden products, foundries and some Gränges units showed a negative development.

The most important event in the year as far as the Group was concerned was the sale of Facit to Ericsson. This sale as of the beginning of 1983 is one component in the strategic development of both groups.

A further improvement in earnings is expected in 1983 as a result of the cost-cutting action that has been taken and the economic recovery, the first signs of which could be noted in the final quarter of 1982. The Swedish devaluation will also make a positive contribution to improving Electrolux' competitive strength.

It is proposed to pay a dividend of SEK 232 m for 1982 (204 m), corresponding to SEK 9:— per share (8:—).

Sales and income

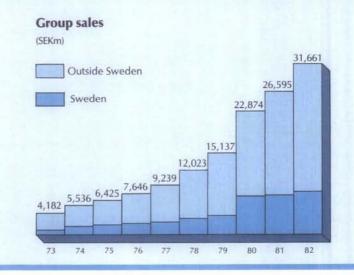
The sales of the Electrolux Group, SEK 31,661 m (26,595 m), increased by 19% compared with 1981.

The sales of companies acquired in 1982, amounting to SEK 473 m, are included, while companies sold in 1982 reported sales of SEK 196 m in 1981.

Sales to customers in Sweden totalled SEK 7,977 m (7,309 m), while sales to customers abroad amounted to SEK 23,684 m (19,286 m), which corresponded to 74.8% (72.5%) of the Group's total sales.

Exports from Sweden amounted to SEK 5,722 m (5,194 m), of which SEK 2,391 m were sales to Group companies. Revenues received in the form of

| | 19 | 082 | 19 | 81 |
|---------------------------|--------|-------|--------|-------|
| | SEK m | % | SEK m | % |
| Sweden | 7,977 | 25.2 | 7,309 | 27.5 |
| France | 3,673 | 11.6 | 3,002 | 11.3 |
| Great Britain | 2,332 | 7.4 | 1,856 | 7.0 |
| West Germany | 1,698 | 5.4 | 1,390 | 5.2 |
| Norway | 1,336 | 4.2 | 1,177 | 4.4 |
| Switzerland | 1,240 | 3.9 | 987 | 3.7 |
| Finland | 1,076 | 3.4 | 799 | 3.0 |
| Denmark | 944 | 3.0 | 693 | 2.6 |
| Other | 2,315 | 7.3 | 2,017 | 7.6 |
| Europe | 22,591 | 71.4 | 19,230 | 72.3 |
| USA | 5,634 | 17.8 | 4,559 | 17.1 |
| Canada | 301 | 0.9 | 304 | 1.2 |
| Central and South America | 1,083 | 3.4 | 971 | 3.6 |
| Asia | 927 | 2.9 | 735 | 2.8 |
| Oceania | 622 | 2.0 | 535 | 2.0 |
| Africa | 503 | 1.6 | 261 | 1.0 |
| Total | 31,661 | 100.0 | 26,595 | 100.0 |



dividends, royalties and interest from abroad amounted to SEK 313 m (276 m).

In 1982, the Swedish facilities accounted for 49% (53%) of the Group's output.

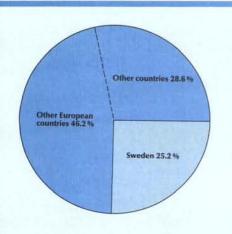
Consolidated operating income before depreciation was SEK 2,884 m (2,528 m), and after depreciation according to plan it

was SEK 1,937 m (1.730 m), corresponding to 6.1% (6.5%) on total sales.

Income after financial income and expense, excluding financial foreign exchange losses, amounted to SEK 710 m (508 m). Extraordinary items, including financial foreign exchange losses, amounted to a net expense of SEK 143 m,

compared with income of SEK 619 m in the previous year, when the disposal of the Gränges hydro-electric power operations yielded a capital gain of SEK 1,096 m.

Income before transfers to untaxed reserves and tax amounted to SEK 567 m (1,127 m).



Sales by product line

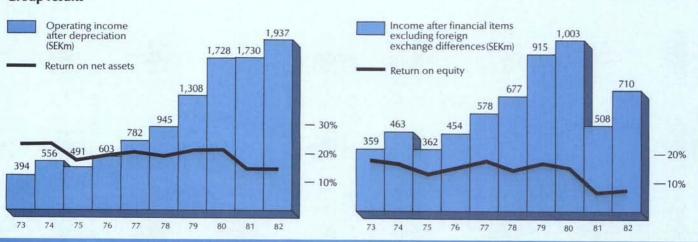
| | 1982 | | 19 | 981 |
|--------------------------------------|--------|-------|--------|-------|
| | SEK m | % | SEK m | % |
| Household appliances Forestry and | 15,090 | 47.7 | 12,477 | 46.9 |
| garden equipment | 1,929 | 6.1 | 1,803 | 6.8 |
| Industrial products | 2,614 | 8.2 | 1,935 | 7.3 |
| Commercial services | 1.619 | 5.1 | 1,365 | 5.1 |
| Gränges | 6,639 | 21.0 | 5,686 | 21.4 |
| Other activities | 3,770 | 11.9 | 3,329 | 12.5 |
| Total | 31,661 | 100.0 | 26,595 | 100.0 |

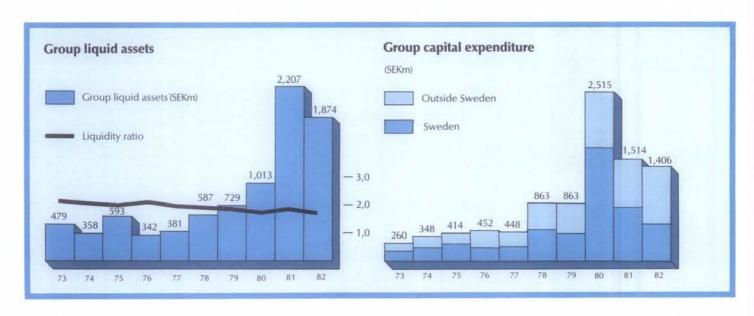
Operating income after depreciation by product line

| | 1982 | | 198 | 31 |
|--------------------------------------|-------|------|-------|-----|
| | SEK m | %1) | SEK m | %1) |
| Household appliances Forestry and | 1,138 | 7.5 | 925 | 7.4 |
| garden equipment | 197 | 10.2 | 159 | 8.8 |
| Industrial products | 191 | 7.3 | 137 | 7.1 |
| Commercial services | 113 | 7.0 | 121 | 8.9 |
| Gränges | 143 | 2.2 | 205 | 3.6 |
| Other activities | 155 | 4.1 | 183 | 5.5 |
| Total | 1,937 | 6.1 | 1,730 | 6.5 |

¹³ As % on sales of respective product line.

Group results





Financial review

Net financial items

Net financial expense less income was SEK 1,227 m (1,222 m), or 3.9% on sales compared with 4.6% in 1981.

In 1982, international interest rates were on average lower than in 1981 with falling levels, particularly after the end of June. This reduced the Group's interest expense, as a large proportion of the Group's loans are variable rate loans. Moreover, the action taken to bring down

the amount of capital tied-up in the business produced results, principally in the form of lower inventories, with lower financing costs in consequence.

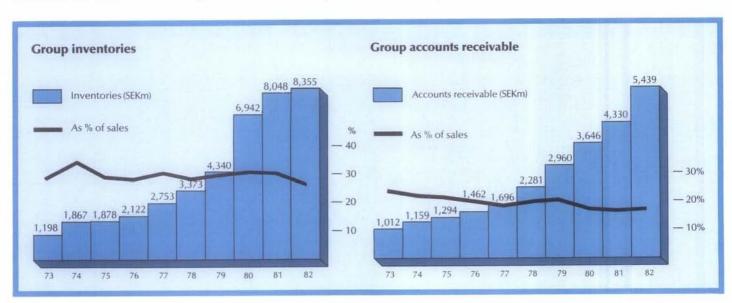
The interest rate cover improved to 1.46 (1.35).

Foreign exchange fluctuations

The net effect of changing foreign exchange rates was a loss of SEK 101 m (loss 153 m), mainly as a result of the Swedish devaluation. Financial items denominated in foreign currenices are translated at year-end rates. As in previous

vious years, foreign exchange losses on long-term loans are not spread. Gains/losses on short-term trading receivables and liabilities in foreign currencies are included in operating income.

A net profit on currency translation (see page 16) of SEK 203 m (profit 136 m) has been transferred direct to equity in the consolidated balance sheet and has therefore not affected the reported consolidated income.



Capital expenditure and self-financing

The Group's capital expenditure, excluding the value of the assets of companies acquired during the year, amounted to SEK 1,320 m (1,248 m), corresponding to 4.2% of sales (4.7%). Of the total, SEK 553 m were investments in Sweden.

The Group's previously high level of capital spending has been reduced somewhat following the conclusion of heavy restructuring investments. The degree of self-financing, defined as funds provided from operations in relation to capital expenditure on property, machinery and equipment, and tools, (excluding opening values in acquired companies), was 78% in 1982.

Capital turnover rate

The steps taken in 1982 to reduce the amount of capital tied up in the business achieved results. The total capital turnover rate increased from 1.22 times to 1.29 times.

Above all, the inventory turnover rate increased. Inventories were thus 26.4% (30.3%) of sales. Accounts receivable, on the other hand, rose slightly to 17.2% (16.3%) of sales.

Elefac Finans AB and Electrolux International AB, two associate companies of the Group, acquired accounts receivable from Swedish Group companies in 1982. They amounted to SEK 995 m as at December 31, 1982 (978 m). The financing expense of this transfer was borne entirely by AB Electrolux.

Interest-bearing liabilities

Total interest-bearing liabilities amounted to SEK 11,293 m (9,903 m), which is a reduction in relation to sales from 37.2% to 35.7%. Of the total interest-bearing liabilities, some 63% were medium or long term, including some 16% in multicurrency roll-over loans, on which the interest rates vary in line with international rates and the currency denomination of which can be changed during the life of the loans.

Shares and convertible loan stock

AB Electrolux has four convertible loan stocks outstanding, having a nominal value of SEK 790.9 m. The interest rate on loans I-III is 8%, and the conversion rate SEK 86. The interest rate on loan IV is 10% and the conversion rate SEK 120. All the loans were convertible in 1982.

If all the loan stock outstanding at the yearend were converted, the number of shares issued would increase by 7,015,720 to 32,746,434.

In order to satisfy the growing interest among investors in the USA in Electrolux shares, an American Depository Receipts program (ADR) was started at the beginning of 1983, which will simplify the purchase and sale of Electrolux shares in the USA.

Consent has been given by the Bank of Sweden to trade Electrolux shares abroad for SEK 100 m in addition to consents already realized at the end of January. In total permission has been granted for SEK 500 m.

Equity/assets ratio

The Group's equity/assets ratio, measured by the traditional Swedish convention, was 21.3% (21.9%). The equity/assets ratio will be strengthened in 1983 as a result of the sale of Facit and Platzer Bygg. If the assets and liabilities being transferred at the start of 1983 are eliminated from the balance sheet at December 31, 1982, the equity/assets ratio would increase to 22.5%

If all the outstanding convertible debentures had been converted at the year-end the ratio would have been 3.4% higher.

Major changes in the Group

At the end of the year an agreement was reached with Ericsson to sell to that company the Facit operation as of the beginning of 1983. The transfer does not include the Addo facilities in Malmö, which manufacture consumer and industrial electronic products.

In 1982, only a small number of companies were acquired, such as Rosenlew (white products), Vølund (industrial laundry equipment), Göteborgs Industritjänst AB (commercial cleaning), and Kohlswa Jernverks AB (Gränges). All the acquisitions were made to complement existing activities.

In Luxembourg, a reinsurance company was established to reinsure the Group's Swedish risks. Based on the experience of the Group's Swedish reinsurance company, this construction will mean substantial savings given the current claims rate.

LAMCO

Following the acquisition by Gränges of the shares in the Swedish Lamco Syndicate previously owned by Atlas Copco and Euroc, Gränges now owns 100% of SLS, which in turn owns 75% of Liberian Iron Ore Limited (Canada). The remainder of the shares, 25%, are quoted on the Toronto Stock Exchange. This company in turn owns 50% of Lamco. The remaining 50% is owned by the Liberian government. Lamco owns a 75% share in the Lamco Joint Venture, while an American company, Bethlehem Steel, owns the remaining 25% of the shares through its Liberian subsidiary company.

Gränges' assets in the LAMCO venture are recorded in the consolidated accounts at SEK 124 million, which is treated as a current receivable. This amount corresponds to the redemption payment received in January 1983 for the preference shares.

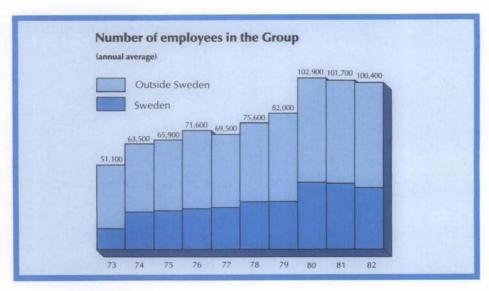
The Group's contingent liabilities in respect of LAMCO liabilities at present amount to SEK 346 m. In addition, LIO assets have been pledged as collateral for SEK 24 m.

Employees

In 1982, the average number of employees in the Group decreased to 100,354 (101,663). The decrease was principally the result of adjusting capacity to a lower demand and rationalization action. As of January 1, 1983, the number of employees will decline by a further 6,000, as a result of the sale of Facit and Platzer Bygg.

The list on page 49 shows the number of employees together with wages, salaries

and other remuneration by country. The complete statutory list has been appended to the annual report submitted to the National Patent and Registration Office.



Average number of employees

| | 1982 | % | 1981 | % |
|-----------|----------|-------|---------|-------|
| In Sweden | 36,948 | 36.8 | 39,328 | 38.7 |
| Abroad | 63,406* | 63.2 | 62,335 | 61.3 |
| | 100,354* | 100.0 | 101,663 | 100.0 |

^{*} of which in the management assignment in Liberia around 3,800.

Wages, salaries and other remuneration (SEK m)

| | 1982 | 1981 |
|-------------------------|-------|-------|
| In Sweden | 2,808 | 2,762 |
| social security charges | 1,167 | 1,157 |
| Abroad (excl. Liberia) | 4,386 | 3,595 |
| social security charges | 942 | 672 |
| | 0.303 | 8 186 |

| | | 1982 | | % | | 1981 | | % |
|--|----|-------|---|------|---|--------|----|------|
| Sales | 3 | 1,661 | | | 2 | 26,595 | | |
| cost of purchased goods and services | -1 | 9,474 | | | - | 15,881 | | |
| = added value | 1 | 2,187 | 1 | 0.00 | 1 | 10,714 | 10 | 0.00 |
| - personnel costs | - | 9,303 | - | 76.3 | - | 8,186 | - | 76.4 |
| - depreciation | _ | 947 | - | 7.8 | - | 798 | - | 7.5 |
| - net financial items | - | 1,227 | - | 10.0 | - | 1,222 | - | 11.4 |
| ± extraordinary items, net | - | 143 | - | 1.2 | | 619 | | 5.8 |
| = Income before transfers | | | | | | | | |
| to untaxed reserves and tax | | 567 | | 4.7 | | 1,127 | | 10.5 |
| - taxes | - | 208 | - | 1.7 | - | 174 | - | 1.6 |
| - dividend (1982: proposed) | _ | 232 | - | 1.9 | - | 204 | - | 1.5 |
| = Retained in the business | | 127 | | 1.0 | | 749 | | 7.0 |

Sales and results per employee

The table below shows the various income statement items in relation to the number of employees in the Group on an annual basis. The number of employees on an annual basis in 1982 was 96,550 excluding employees in Liberia and in 1981 97,700. (The sales of the Liberian operations are not included in the consolidated figures).

| | e | 1982 SEK per mployee | e | 1981 SEK per mployee |
|--|------|----------------------------|--------|----------------------------|
| Sales | 3 | 327,923 | 2 | 72,210 |
| Personnel costs Other operating expenses, | _ | 96,356 | - | 83,787 |
| depreciation, | | | | |
| interest, etc | -2 | 225,695 | -1 | 76,888 |
| = Income before transfers to untaxe | ed | | | |
| reserves and tax | | 5,872 | | 11,535 |
| Taxes | _ | 2,154 | - | 1,781 |
| Dividend | _ | 2,398 | - | 2,088 |
| = Funds retained in the business to | | 1,320 | | 7,666 |
| compensate for in future growth, the security of the emp groups | reby | increasir | ng the | job |

Parent company

The sales of the parent company in 1982 amounted to SEK 2,676 m (2,283 m), of which SEK 1,952 m (1,994 m) were sales to Group companies and SEK 724 m (289 m) sales to external customers.

Exports totalled SEK 1,090 m (964 m), corresponding to 41% (42%) of total sales.

The parent company reported a net income of SEK 281 m (209 m) after transfers to untaxed reserves of SEK 13 m and taxes of SEK 16 m. The Board of Directors proposes payment of a dividend of SEK 9:— per share for 1982 (SEK 8:—), which will absorb SEK 231.6 m (203.6 m).

The Electrolux Share

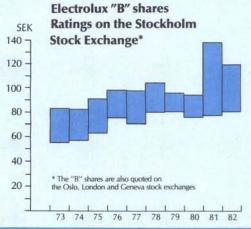
| MAJOR STOCKHOLDERS (Febr 1983) | | | |
|-----------------------------------|------------------|--------------------|------------|
| | Number of shares | % of share capital | % of votes |
| ASEA | 3,334,488 | 12.94 | 49.07 |
| Skandia | 860,537 | 3.34 | 0.08 |
| The National Swedish Pension | | | |
| Fund, Fourth Fund Board | 763,719 | 2.96 | 0.08 |
| Trygg-Hansa | 621,500 | 2.41 | 0.06 |
| Nenom & Co., Boston, USA | 490,000 | 1.90 | 0.05 |
| Folksam | 349,250 | 1.35 | 0.03 |
| Hans Werthén and family | 341,552 | 1.33 | 0.03 |
| Custos | 332,697 | 1.29 | 18.90 |
| Exportinvest | 300,000 | 1.16 | 0.03 |
| SPP | 263,083 | 1.02 | 0.03 |

ELECTROLUX CONVERTIBLE DEBENTURE LOANS

| | Nom value | Inter- est rate | Total nominal value Dec 31, 1982 (SEK '000) | Original loan (SEK' 000) | Con- version rate | No. of shares after total conversion |
|---------|--------------|-----------------------|---|--------------------------------|-------------------------|--|
| Loan 1* | 120 | 8% | 62,263 | 95,994 | 86 | 723,993 |
| Loan 2* | 120 | 8% | 840 | 33,000 | 86 | 9,767 |
| Loan 3* | 130 | 8% | 65,870 | 139,273 | 86 | 765,931 |
| Loan 4* | * 100 | 10% | 661,924 | 662,725 | 120 | 5,516,029 |
| | | | 790,897 | 930,992 | | 7,015,720 |

^{*} Conversion right from Jan, 1980 ** Conversion right from Jan, 1982





ANALYSIS OF SHARE OWNERSHIP IN AB ELECTROLUX

| Size class number of sha | Number of res share- holders | As per- centage of all share- holders | Shares '000 | As per- centage of share capital | Average number of shares per holder |
|-----------------------------|------------------------------------|---|----------------|---|--|
| 1-500 | approx 47,400 | 92.1 | 4,826 | 18.7 | 102 |
| 501-1,000 | 2,400 | 4.8 | 1,779 | 6.9 | 741 |
| 1,001-10,0 | 00 1,500 | 3.0 | 3,704 | 14.4 | 2,469 |
| 10,001- | 160 | 0.1 | 15,461 | 60.0 | 96,631 |
| Total | approx 51,500 | 100.0 | 25,770 | 100.0 | 500 |

The table was compiled on the basis of data provided by the Securities Register Centre (Vārdepapperscentralen VPC AB). The data are valid for February 1983 except that shares registered as being held in trust have had to be apportioned by size classes according to data from September 1982.

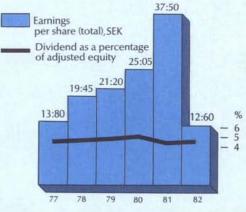
Electrolux Share Investment Fund

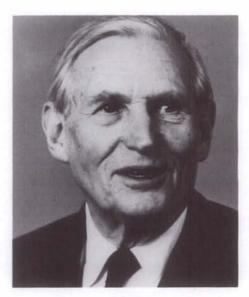
All the employees of Electrolux Swedish companies were invited to join the tax-linked share investment scheme managed by Electrolux Aktiesparfond (Share Investment Fund) as of July 1, 1981. By the end of 1982, around 1,900 employees had joined.

The fund represented 107,927 shares, which made it the 20th largest stockholder in the company. Loans to employees for share purchases amounted at the year-end to SEK 7.45 m.

Adjusted consolidated profit and dividend







Marcus Wallenberg

October 5, 1899 † September 13, 1982

Dr Marcus Wallenberg occupied a position of considerable importance in the history of Electrolux. In connection with the merger of Electrolux and Elektrohelios in the nineteensixties, he was instrumental in the acquisition by ASEA of a major shareholding in our company, and assumed the position of deputy chairman of our Board of Directors. He played an active part in the necessary restructuring of the household appliances industry. His breadth of vision, vast experience, and his

ability to appreciate the international perspective, were all qualities that he put at the disposal of the company and that helped Electrolux to achieve its present position in the world market.

The Board of Directors of Electrolux wish to place on record their deep debt of gratitude to Marcus Wallenberg for the many years of work together and will preserve with respect the memory of the important contributions he made.

Electrolux Consolidated Income Statement

| (Amounts in SEK m) | | 1982 | | 1981 |
|---|------------------------------|---------|-------------------------------------|---------|
| Operating income and expense | | | | |
| Sales (Note 1) | | 31,661 | | 26,595 |
| Manufacturing, selling and administrative expenses (Note 2) | | -28,777 | | -24,067 |
| Operating income before depreciation | | 2,884 | | 2,528 |
| Depreciation Goodwill (Note 3) Machinery, equipment and tools (Note 4) Buildings (Note 4) Land and other real property (Note 4) | - 57 - 788 - 98 - 4 | - 947 | - 52 - 654 - 88 <u>- 4</u> | 798 |
| Operating income after depreciation | | 1,937 | | 1,730 |
| Financial income and expense | | | | |
| Dividends on shares and participations | 4 | | 5 | |
| Interest income | 262 | | 218 | |
| Interest expense | -1,531 | | -1,449 | |
| Other financial income and expense | 38 | 1,227 | 4 | -1,222 |
| Income after financial items excluding foreign exchange differences (Note 5) | | 710 | | 508 |
| Foreign exchange differences | | - 101 | | - 153 |
| Income after financial items | | 609 | | 355 |
| Extraordinary income and expense (Note 6) | | - 42 | | 772 |
| Income before transfers to untaxed reserves and tax | | 567 | | 1,127 |
| Transfers to untaxed reserves | | | | |
| Change in inventory reserves | 84 | | 217 | |
| Transfer to investment and compulsory investment reserves | - 1 | | - 7 | |
| Releases from investment reserves etc. | 4 | | _ | |
| Accelerated depreciation (Note 4) | - 141 | | - 217 | |
| Utilized from investment reserves etc. for accelerated depreciation | 51 | | 41 | |
| Change in other financial reserves (Note 7) | - 44 | - 47 | _ 21 | 13 |
| Income before taxes | | 520 | - | 1,140 |
| Taxes | | _ 208 | | 174 |
| Income after taxes | | 312 | | 966 |
| Minority interests | | - 11 | | _ 5 |
| Net income | | | | |
| inet income | | 301 | | 961 |

Electrolux Consolidated Balance Sheet

| Assets (Amounts in SEK m) | December 31, 1982 | | December 3 | 1, 1981 |
|--|-----------------------------|-----------------------|-----------------------------|-----------------------|
| Current assets Cash and bank deposits Shares and participations Bonds and other securities Notes receivable | 854 1 426 593 | 1,874 | 1,678 1 108 420 | 2,207 |
| Accounts receivable (Note 20) Prepaid expenses and accrued income Other current receivables | 5,439 271 1,269 | 6,979 | 4,330 222 <u>748</u> | 5,300 |
| Inventories Advance payments to suppliers | | 8,355 57 17,265 | | 8,048 47 15,602 |
| Blocked accounts at the Central Bank of Sweden for investment and other reserves | | 11 | | 35 |
| Fixed assets Shares and participations (Note 8) Bonds and other securities | 560 22 | 582 | 200 23 | 223 |
| Notes receivable Long-term receivables | 1 839 | 840 | 1 _ 692 | 693 |
| Leases, patents etc. Goodwill (Note 9) | 45 311 | 356 | 41 286 | 327 |
| Advance payments to suppliers Fixed assets under construction (Note 10) Machinery, equipment and tools (Note 11) Buildings (Note 12) | 39 175 3,153 1,679 | | 38 217 2,684 1,589 | |
| Land and other real property (Note 13) | 378 | 5,424 7,202 | 359 | 4,887 6,130 |
| Total assets | | 24,478 | | 21,767 |
| Pledged assets (Note 20) Property mortgages Chattel mortgages | | 1,370 1,021 | | 1,322 925 |
| Other pledged assets: Receivables Inventories Shares in subsidiaries Other | | 550 65 529 5 | | 536 24 527 5 |
| | | 3,540 | | 3,339 |

| Liabilities and stockholders' equity (Amounts in SEK m) | December 3 | 11, 1982 | December 3 | 1, 1981 |
|--|--------------|--|------------|-----------------|
| Current liabilities | | | | |
| Notes payable | 243 | | 210 | |
| Suppliers | 2,162 | | 1,779 | |
| Tax payable | 133 | | 64 | |
| Accrued expenses and deferred income Other current liabilities | 1,746 | | 1,476 | |
| Advances from customers | 1,407 | F 0F6 | 1,239 | F 00.4 |
| | _265 | 5,956 | _326 | 5,094 |
| Bank loans etc. | | 4,205 10,161 | | _3,533 8,627 |
| Long-term debt | | | | 0,027 |
| Debenture loans | 232 | | 237 | |
| Bond loans | 658 | | 653 | |
| Mortgage loans, promissory notes | 3,497 | 4,387 | 3,031 | 3,921 |
| Deferred taxes | 471 | .,00 | | 5,521 |
| Negative goodwill (Note 14) | 6 | | 525 37 | |
| Other long-term liabilities | 771 | 1,248 | 596 | 1,158 |
| Control of the Contro | _//1 | 1,240 | | 1,130 |
| Pension provisions Pensions Registration Institute | 1.254 | | 1 142 | |
| Other | 1,254 311 | 1 565 | 1,143 | 1 412 |
| Other | _311 | 1,565 | _270 | _1,413 |
| ad search and exist exist | | 7,200 | | _6,492 |
| Convertible debenture loans (Note 15) | | 791 | | 815 |
| Untaxed reserves (Note 16) | | | | |
| Inventory reserves | | 1,073 | | 1,036 |
| Accelerated depreciation (Note 17) | | 784 | | 725 |
| Investment and compulsory investment reserves (Note 18) | | 9 | | 63 |
| Other financial reserves (Note 7) | | 181 | | 120 |
| Charles Trade I to Manager (1947) and the Partie Rule (1947) and the Charles (1947) and the | | The state of the s | | |
| A A* | | 2,047 | | _1,944 |
| Minority interests | | 99 | | 100 |
| Stockholders' equity (Note 19) | | | | |
| Restricted equity | | | | |
| Share capital | | | | |
| 1,000,000 "A" shares à SEK 50 | 1,279 | | 1,242 | |
| 24,584,082 "B" shares à SEK 50 | | | | |
| Converted not registered share capital Restricted reserves | 7 | 2 400 | 30 | |
| | 1,204 | 2,490 | <u>771</u> | 2,043 |
| Non-restricted equity | | | | |
| Non-restricted reserves | 1,389 | | 785 | |
| Net income | 301 | 1,690 | 961 | 1,746 |
| | | 4,180 | | 3,789 |
| Total liabilities and stockholders' equity | | 24,478 | | 21,767 |
| Contingent liabilities (Note 20) | | | | |
| Discounted notes | | 173 | | 179 |
| Guarantees and other contingent liabilities | | 799 | | 753 |
| Capitalized value of pension commitments in excess | | 2= | | - |
| of amount shown as liability | | 35 | | 54 |
| | | 1,007 | | 986 |

Consolidated Statement of Sources and Use of Funds

| (Amounts in SEK m) | 1982 | 1981 |
|---|--------|---------|
| | | |
| Sources of funds Funds generated from operations* | 1,030 | 672 |
| Sales of fixed assets | 343 | 1,433 |
| Conversion of convertible debentures | 24 | 58 |
| Increase in long-term liabilities, including convertible debentures | 714 | 1,098 |
| increase in long-term habilities, including conveniore describing | 2,111 | 3,261 |
| Use of funds | | |
| Capital expenditure on land, buildings, machinery, | 4 405 | 1 = 1 4 |
| equipment and tools | 1,406 | 1,514 |
| Investments in shares and participations | 452 | 128 |
| Increase in long-term receivables | 61 | 57 |
| Changes in Group structure, etc. | 63 | 111 |
| | 1,982 | 1,810 |
| Change in working capital | 129 | 1,451 |
| Analysis of change in working capital | | |
| Increase in inventories | + 307 | +1,106 |
| Increase in current receivables | +1,689 | + 949 |
| Increase in current liabilities | -1,534 | -1,798 |
| Decrease/increase in liquid assets | - 333 | +1,194 |
| | + 129 | +1,451 |
| *Analysis of funds generated from operations | | |
| Income before transfers to untaxed | | |
| reserves and tax** | + 556 | +1,122 |
| Depreciation | + 947 | + 798 |
| Write-down in value of shares | + 2 | + 284 |
| Release of negative goodwill | - 32 | - 42 |
| Gains on sale of fixed assets | - 55 | -1,118 |
| Taxes | - 208 | - 174 |
| Release from/deposits to blocked accounts for investment reserves | + 24 | - 12 |
| Dividend | - 204 | - 186 |
| | +1,030 | + 672 |
| **Income before transfers to untaxed reserves and tax | 567 | 1,127 |
| Minority interests | - 11 | - , 5 |
| | 556 | 1,122 |

Notes to the Financial Consolidated Statements

Accounting principles

Principles of consolidation

The consolidated financial statements include AB Electrolux and all the companies in which AB Electrolux directly or indirectly owned at the year-end more than 50% of the voting rights attached to the total share capital or participation certificates.

The balance sheets and income statements of foreign subsidiary companies have been translated into Swedish kronor at the exchange rates prevailing on December 31.

The share of minority owners in taxed equity is recorded as minority interests.

The number of active companies in the Group was at the year-end 397 (389). The total number of companies in the Group was 631 (612).

On December 31, 1982, there were minority interests in 53 (47) active subsidiary companies.

In the financial statements the Electrolux Group in general adheres to the guidelines issued by OECD (Organization for Economic Cooperation and Development) for companies operating on an international basis.

The consolidated accounts since 1976 have been drawn up using the purchase method, which involves the following:

The purchase values of shares and participation certificates have been eliminated against the existing taxed and untaxed equity of the acquired company at the time of acquisition, the untaxed equity having been reduced by the estimated deferred tax liability. The difference remaining after this procedure has been allocated on the basis of the available accounting records to machinery and equipment and real property. Insofar as it is not possible to allocate the remaining amount in this way it is recorded as goodwill.

In cases where the acquisition took place at a price below the equity value of the acquired company, the difference, "negative goodwill", is recorded among "Longterm liabilities", if applicable, after reduction of expected restructuring costs. This situation has arisen with the acquisition of companies that did not show satisfactory profitability at the time of acquisition and which were considered capable of meeting the Group's profitability requirements only after a number of years. The recorded negative goodwill is released by amounts that correspond to the forecast sub-normal result of the respective acquired company at the time of acquisition, calculated on the basis of the Group's profitability requirements. The reason for basing this release on forecast and not on actual results is that the latter, depending on the extent to which the acquired company is structurally reorganized, can be difficult to quantify. In the case of acquired companies that are considered capable of meeting the Group's profitability requirements from the time of acquisition the negative goodwill is used to write down the value of fixed assets.

In the annual reports for the years before 1978 the reported negative goodwill related to Facit, acquired in 1973. In accordance with what was then regarded as good accounting practice this negative goodwill was released at the same rate as the depreciation of other goodwill, viz. 10% per annum. As a retroactive change in this principle is not practicable this negative goodwill item is released in accordance with the earlier principle.

The following accounting principles have been applied in drawing up the consolidated balance sheet and the consolidated income statment.

- The equity shown in the books of subsidiary companies at the time of acquisition has been eliminated.
- Real property, machinery and equipment have been depreciated on the basis of adjusted values, viz. the historic cost as seen from the Group's point of view.
- c) Companies acquired during the year have been treated in the income statement as if they had belonged to the Group from the date of acquisition.
- d) Gross accounting has been applied to the untaxed reserves of acquired companies in respect of deferred tax liabilities, estimated at 50%. The deferred tax liabilities are recorded among long-term liabilities.

As regards real property, machinery and equipment, and goodwill, net accounting has been applied in respect of the related deferred taxes.

 Depreciation of goodwill is recorded under the heading "Depreciation", while the release of negative goodwill is included in operating income before depreciation.

The residual amounts in respect of goodwill/negative goodwill are shown as separate items in the consolidated balance sheet.

Depreciation of buildings, machinery and equipment, etc

Buildings, machinery and equipment, and production tools are depreciated according to plan since 1977. Depreciation is based on the acquisition cost of the assets before writedowns against investment or similar reserves. The depreciation periods are determined by the estimated economic service life of the assets. The following depreciation rates are generally applied:

| Buildings | 2-4% |
|-------------------------|--------|
| Machinery and equipment | 7-20% |
| Vehicles | 20-25% |
| Production tools | 33.3% |

In cases where assets have been revalued to estimated historic cost to the Group in connection with the preparation of the consolidated balance sheet the depreciation has been based on the adjusted values.

The difference between fiscal depreciation and historic cost depreciation according to plan is shown in the income statement as "Accelerated depreciation" under "Transfers to untaxed reserves" and in the balance sheet as an untaxed reserve. Accelerated depreciation on buildings has been netted off against revaluations. "Accelerated depreciation" includes amounts charged against investment and similar reserves.

Depreciation on revaluations of fixed assets is recorded as "Accelerated depreciation". The amount is directly written off the asset item concerned in the balance sheet.

Valuation of inventories

Inventories have been valued at the lowest of acquisition cost in accordance with the first-in first-out method (FIFO), the actual replacement cost or their actual value. The necessary provisions have been made for risks of obsolescence.

Some American companies use the last-in firstout method (LIFO) for determining the book value of their inventories. The consolidated accounts of the Electrolux Group are drawn up, wherever possible, using Swedish accounting practice. In order to obtain uniform principles in the Group the effect of using the LIFO method compared with the FIFO method used by Electrolux is shown in the accounts as a general inventory reserve.

Foreign currency receivables and payables

Parent Company

Current receivables and current and longterm liabilities have been translated at the exchange rates prevailing on December 31 while unrealised foreign exchange losses and profits have been set off against each other. The net loss arising has been included in operating income, while the net profit is deferred.

Long-term foreign currency receivables have been shown at the lower of the rates on the date the claim arose and the year-end.

Group

Swedish subsidiary companies value their foreign currency receivables and payables in accordance with the same principles as the Parent Company. See above.

In the case of foreign subsidiary companies receivables and payables in other currencies than their own have been translated in accordance with local laws and practice, generally at the year-end rate.

Foreign exchange and transaction gains/losses

In connection with acquisitions of foreign companies or capital increases in foreign subsidiaries borrowing often takes place in the currency of the country concerned. This means that a possible foreign exchange loss on loans (exchange rate rise) is offset by an increase in the equity of the respective company when it is translated into Swedish kronor in connection with the preparation of the consolidated balance sheet. In the case of exchange rate falls the result is the opposite. In accordance with previous practice exchange losses on loans of this type have been netted against translation gains on subsidiaries' equities. Remaining translation gains are taken direct to consolidated equity and therefore do not affect reported consolidated income.

The aggregate effect of foreign exchange and translation gains/losses on consolidated equity is shown in the table below.

SEK m

+527

-324

+203

- 51

+152

 a) Translation of equity of foreign subsidiary companies. Increase compared with December 31, 1981

b) Translation losses, as compared with December 31, 1981 or the respective date the loans were raised in 1982, on loans raised to finance the acquisition of companies and increases in the share capital of foreign subsidiaries.

 Net translation differences in consolidated balance sheet

d) Foreign exchange differences, SEK 101m, in income statement after deduction of tax at standard rate

e) Net translation and foreign exchange gains/losses increasing equity in consolidated balance sheet

In addition translation gains on untaxed reserves less 50% standard tax amounted to SEK 77m.

Taxes

The recorded tax charge on the Electrolux Group is affected — apart from the "normal" income — by transfers to inventory reserves, etc, and the utilization of tax losses that were incurred earlier or existed at the date of purchase of acquired companies. This applies to the Swedish as well as foreign companies in the Group. The theoretical tax, i.e. current tax as reported plus 50% standard tax on transfers to untaxed reserves amounted to 41% of income before such transfers.

Gränges' interests in SSAB

SSAB Svenskt Stål AB was formed in 1977, essentially by a merger of Gränges Oxelösunds Järnverk, Stora Kopparberg's Domnarvets Jernverk and the State-owned North-Bothnian Steelworks (NJA).

At the time of SSAB's formation, Gränges received 25 per cent of its shares (nominal value SEK 500m, issued at SEK 700m), while Stora Kopparberg received 25 per cent and the Swedish State Company 50 per cent.

Gränges, the State and the Swedish State Company concluded an agreement 81-10-01, the gist of which was as follows: SSAB put through an issue of 5 million new shares of SEK 100 nominal at a price of SEK 300 per share. The company's share capital was thereby raised from SEK 2,000m to SEK 2,500m and its legal reserve from SEK 800m to SEK 1,800m. The Gränges proportion of the new issue amounted to 25 per cent (SEK 375m), that of the State to 25 per cent (SEK 375m) and that of the Swedish State Company to 50 per cent (SEK 750m).

At the beginning of January 1982 Gränges paid in cash for the shares that it had subscribed.

In the agreement, Gränges and the State have bound themselves to furnish loans to SSAB of SEK 150m each without any specific security and carrying interest in line with capital-market rates. Gränges disbursed its part of the loan in August 1982. Gränges has the right to call on the State to take over Gränges' loan claim in 1991. If SSAB were to be declared bankrupt or to go into liquidation, Gränges' right to receive repayment of the loan would rank after SSAB's other debts with the exception of the State's reconstruction loans and structural loans.

Other provisions of the agreement are:

- that SSAB is to conduct its business on sound commercial principles
- that the contracting parties bind themselves to remain shareholders of SSAB up to 1991, holding at least those shares that each party has after the issue referred to above
- that Gränges will be entitled in 1991 to call for the redemption of its shares by the State at a price of SEK 875m, on condition that SSAB is still in existence

The book value of the shareholding in SSAB is SEK 375m. corresponding to the Gränges participation in the new issue.

The difference between the written-down book value of the SSAB shares, SEK 375m, and the

redemption amount of SEK 875m is being taken to income over the period ending at the redemption date, taking into account the interest factor. The amount for 1982, SEK 36.8m, is reported as financial income. As however it will not formally be at the company's disposal until the redemption date an equivalent amount has been transferred to untaxed reserves under the heading 'Other financial reserves.'

The write-down of the shareholding in SSAB was not deductible for tax purposes and as a result the amount receivable on redemption will not be taxable.

Definitions used in the Ten-year review

Return on net assets

Operating income after depreciation plus financial income expressed as a percentage of average total assets less non-interest bearing debt including deferred taxes on untaxed reserves.

Return on equity

Adjusted income less tax at the standard rate of 50% as per note 5 on page 17 expressed as a percentage of the opening balance of stockholders' adjusted equity calculated as the total of reported stockholders' equity plus 50 per cent of untaxed reserves.

Return on equity after extraordinary items

Adjusted income after deduction of current and deferred taxes as per note 5 page 17 expressed as a percentage of the opening balance of stockholders' adjusted equity as above.

Earnings per share before/after extraordinary items

See Note 5 on page 17 for computations. Adjustments have been made for bonus issues and splits during the period.

Dividend per share

For 1982 as proposed by the Board of Directors. Adjustments have been made for bonus issues and splits during the period.

Adjusted equity

Reported equity plus 50 per cent of untaxed reserves.

Risk capital

Equity, minority interests, untaxed reserves and deferred taxes relating to untaxed reserves of acquired companies.

(Amounts in SEK m)

Note 1 Sales

By sales is meant the value of sales excluding value added taxes and sales taxes.

Note 2 Manufacturing, selling and administrative expenses This item includes a SEK 32 m release of negative goodwill (42). See "Accounting principles".

Note 3 Depreciation, goodwill Goodwill arising from the use of the purchase method of consolidation is depreciated at an annual rate of 10%.

Note 4 Depreciation and accelerated depreciation

For depreciation principles see "Accounting principles". The difference between depreciation according to plan and fiscal depreciation is shown below.

| 198 | 82 | 19 | 981 |
|----------------------|---|------|--|
| | | | |
| 71 | RR | - 6 | 554 |
| 100 | 500 | - 3 | |
| 0. | , , | | 121 |
| | 42 | | 10 |
| - | 13 | | 12 |
| - (| 60 | - | 155 |
| | | | |
| | 98 | | 88 |
| -1 | 26 | _ | 109 |
| | -0 | | |
| | 2 | | ാ |
| , , , , , | 3 | | 2 |
| - 3 | 31 | - | 19 |
| | | | |
| | 4 | | 4 |
| _ | 4 | - | 6 |
| | | | |
| | 1 | | _ |
| | 1 | _ | 2 |
| | 20 | - | 176 |
| | 90 | _ | 170 |
| een char | ged | aga | inst |
| 199 | 82 | 10 | 981 |
| | - 12 - 12 - 12 - 12 - 12 - 12 - 12 - 12 | - 90 | 788 -891 -8 43 -60 - 98 -126 - - 3 - 31 - 4 - 1 - - 90 - een charged aga |

| | | 1982 | | 1981 | |
|---|----|------|-----|----------|--|
| Investment reserves Machinery, equipment and tools Buildings | _ | 1 5 | - | 2 | |
| Work environment reserves Machinery, equipment and tools | | _ | _ | 1 | |
| Compulsory investment reserves Machinery, equipment and tools Buildings | 1 | 6 39 | 1 - | 10 22 | |
| Total | - | 51 | _ | 41 | |
| Total accelerated depreciation | -1 | 141 | - | 217 | |

Note 5 Earnings per share

A. Income after financial items (Standard tax rate of 50%)

| | 1982 | 1981 |
|---------------------------------------|-----------|------|
| Income after financial items | 710 | 508 |
| Minority interests | - 19 | - 11 |
| Adjusted pre-tax profit | 691 | 497 |
| Tax at 50.0% | -345 | -248 |
| Adjusted income after tax | 346 | 249 |
| Earnings per share (25,730,714 and 25 | 5,455,133 | |
| shares respectively) | 13:40 | 9:80 |
| CS (25) 120 | | |

B. Income after extraordinary items (Current and deferred taxes)

| Income after extraordinary items | 567 | 1,127 |
|----------------------------------|-----|-------|
| | | |

| Current tax charge according to the income statement Deferred taxes at rate of 50% | - | 208 - | - 174 |
|--|-----------|-------|-------|
| on changes in untaxed reserves | 1- | 23 | 7 |
| | | 336 | 960 |
| Adjustment for minority interest and for pre-acquisition period result in subsidiary companies | _ | 12 - | - 6 |
| Adjusted income after deduction of current and deferred taxes | | 324 | 954 |
| Earnings per share (25,730,714 an shares respectively) | | 2:60 | 37:50 |
| Note 6 Extraordinary income an | d expense | | |
| | | | |

| | | 1982 | 1981 |
|--------------------------------------|---|-------|-------|
| Sales of fixed assets | | | |
| Gains on real property | | 57 | 87 |
| Losses on real property | _ | 2 - | 9 |
| Gains on shares | | 4 | 1,061 |
| Losses on shares | _ | 13 - | 21 |
| Calculated income from sale of Facit | | 9 | _ |
| Other extraordinary income | | 6 | 3 |
| Other extraordinary expense | - | 103 - | 349 |
| | _ | 42 | 772 |

In connection with the sale of Facit to Ericsson certain fixed assets were sold to Ericsson during 1982 and the dividend payable by Facit in 1983 was recorded as income in 1982. The write-down of Electrolux AB's investment in Facit results from this dividend. As this sale represents a total disinvestment all the related transactions have been treated as extraordinary.

Gains on real property include SEK 41 m relating to Gränges. Other extraordinary expenses include close-down expenses of SEK 43 m., redundancy payments of SEK 33 m. and a SEK 15 m. write-down of receivables.

Note 7 Change in other financial reserves

In principle all the companies in the Group apply uniform methods for calculating inventory obsolescence, doubtful debts, guarantees, etc, regardless of local tax rules. However, in some countries further provisions are permitted. These are shown in the consolidated income statement under the above heading

Redemption amount for SSAB-shares above book value is included, SEK 36.8 m. See page 16.

Note 8 Shares and participations (SEK m)

| | Num- ber | ercen- tage hold- ing | Nomi- nal value | Bool |
|--|---|--------------------------------|-----------------------|------|
| Holdings of AB Electrolux as | | | | |
| shown in the list on page 23. | | | | 34 |
| SWEDISH COMPANIES | 6 350 000 | 25 | (25.0 | 275 |
| SSAB Svenskt Stål AB | 6,250,000 | 25 | 625,0 | 375 |
| Boliden AB (market value SEK 65 m)* Gotthard Nilsson AB | 250,000 | 5 | 25.0 | 63 |
| | 48,067 | 30 | 4.8 | 12 |
| Nyby Uddeholm AB | 12,999 | 10 | 13.0 | 0 |
| FOREIGN COMPANIES | | | | |
| Lamco, Liberia | | | | |
| (The Liberian American- | | | | |
| Swedish Minerals Company)** | | | | |
| Lamco, Preferred Stock B | 236,640 | 100 | 172.5 | ľ |
| Lamco, Preferred Stock C | 71,500 | 100 | 52.1 | 0 |
| Lamco, Common Stock (class B) | 1,000,000 | 50 | 7.3 | |
| Lamco, Capital Obligation | | | 93.7 | |
| Arno S.A., Brazil | 70,297,535 | 13 | 12.8 | 33 |
| C&G Banken A/S, Denmark | - | 37 | 10.8 | 12 |
| Micro Term Inc., U.S.A. | 5,324 | 12 | 25.9 | 5 |
| Climar S.A. Venezuela | 2,180 | 45 | 2.2 | 2 |
| Mining Services Co. of Saudi | | | | |
| Arabia, Saudi Arabia | 1,000 | 50 | 2.1 | 2 |
| Lepper-Dominit Transforma- | | | | |
| toren GmbH, West Germany | 1 | 2 | 1.8 | 2 |
| Eureka Forbes Ltd., India | 330,000 | 40 | 2.5 | 2 |
| Scandex Aluminium N.V., | | | | |
| Holland | 725 | 47 | 1.5 | 1 |
| Facit Asia Ltd., India | 535,600 | 39 | 4.0 | 1 |
| Electrolan C.A., Venezuela | 4,900 | 49 | 0.8 | 1 |
| N.V. Technomet Groep | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | | |
| S.V., Belgium | 20,800 | 15 | 32.4 | 0 |
| Other | 0.00000 | L-GEE | -35,75(6) | 15 |

^{**} The total voting power of the Group in Lamco amounts to 50%

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| 1900-00-00-00-00-00-00-00-00-00-00-00-00- | 1982 | 1981 |
|---|---------------------------|--------------------|
| Opening balance | 286 | 220 |
| Addition for companies acquired | 82 | 119 |
| Depreciation Less: sold companies | - 57 | - 52 |
| 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | | - 1 |
| Closing balance | 311 | 286 |
| Note 10 Fixed assets under construction | 1982 | 1981 |
| Opening balance Net change during the year, including opening values in books of acquired | 217 | 166 |
| companies Corrections arising from changes in | - 51 | 46 |
| translation rates, sales, etc | 9 | 5 |
| Closing balance | 175 | 217 |
| Note 11 Machinery, equipment and tools | 1982 | 1981 |
| Cost | 7,031 | 5,992 |
| Accumulated depreciation | | -3,308 |
| Residual value Accumulated accelerated depreciation | 3,153 - 784 | 2,684 - 725 |
| Net book value | 2,369 | 1,959 |
| Electrolux Ltd., Luton, has in excess of book of fiscal depreciation in an accumulated amoun | depreciation of SEK 150 i | laimed m (154). |
| Note 12 Buildings | 1982 | 1981 |
| Cost Accumulated depreciation | 2,709 -1,120 | 2,492 -1,001 |
| Residual value | 1,589 | 1,491 |
| Accumulated accelerated depreciation | - 201 | |
| Non-depreciated part of revaluations | 291 | 284 |
| Net book value | 1,679 | 1,589 |
| Assessed value of buildings in Sweden | 1,399 | 1,453 |
| Net book value of buildings in Sweden | 594 | 700 |
| Note 13 Land and other real property | 1982 | 1981 |
| Cost | 316 | 309 |
| Accumulated depreciation | - 39 | - 33 |
| Residual value | 277 | 276 |
| Accumulated accelerated depreciation | - 0 | - 1 |
| Non-depreciated part of revaluations | 101 | 84 |
| Net book value | 378 | 359 |
| Assessed value of land in Sweden Net book value of land in Sweden | 183 128 | 220 142 |
| Note 14 Negative goodwill | | |
| | 1982 | 1981 |
| Opening balance Addition for companies acquired during | 37 | 79 |
| the year Reversal as in Note 2 | - 32 | - 42 |
| AV 58 1 19 101 | 6 | 37 |
| Closing balance | | |

Note 15 Convertible debenture loans See Note 12 on the balance sheet of AB Electrolux.

Note 16 Untaxed reserves
Minority interests account for SEK 10 m (6 m) of the recorded untaxed reserves.

| Note 17 Accumulated accelerated deprecia | 1982 | 1981 |
|--|------|------|
| | 1902 | 1901 |
| Opening balance | 725 | 550 |
| Accelerated depreciation | 103 | 167 |
| Depreciation against investment reserves | 7 | 13 |
| Miscellaneous adjustments/sold equipment | - 51 | - 5 |
| Closing balance | 784 | 725 |

| 19 mar (19 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | 1982 | 1981 |
|--|------|-------|
| Opening balance | 12 | 15 |
| Release/charge to income | 1 | 6 |
| Utilized for depreciation | - 6 | - { |
| Other | 1 | - 1 |
| Closing balance | 8 | 12 |
| Special investment reserves | | |
| | 1982 | 1981 |
| Opening balance | 2 | 1 |
| Release/charge to income | - 1 | - |
| Other | - 1 | |
| Closing balance | 0 | 2 |
| Work environment reserves | | |
| | 1982 | 1981 |
| Opening balance | 2 | 2 |
| Release/charge to income | - 1 | |
| Utilized for depreciation | - | |
| Other | - 1 | - 1 |
| Closing balance | 0 | 2 |
| Compulsory investment reserves | | |
| | 1982 | 1981 |
| Opening balance | 47 | 78 |
| Release/charge to income | - 1 | 1,000 |
| Utilized for depreciation | -45 | -32 |
| Closing balance | 1 | 47 |

| | Share capital s | Conv. not reg. hare cap. | Restr. reserves | Non- restr. reserves | Net profit | Total |
|--|--------------------|--------------------------------|--------------------|----------------------------|---------------|-------|
| Opening balance | 1,242 | 30 | 771 | 785 | 961 | 3,789 |
| Conversion of | | | | | | |
| debentures | 37 | -23 | 10 | _ | _ | 24 |
| Transfer of 1982 profit | - | _ | - | 757 | -757 | _ |
| Dividend | - | | - | - | -204 | -204 |
| Revaluation of | | | | | | |
| fixed assets | _ | - | 98 | - | - | 98 |
| Transfer between | | | | | | |
| reserves | - | 777 | 197 | -197 | _ | - |
| Adjustments for exchange rate | | | | | | |
| fluctuations, etc | - | - | 128 | 75 | - | 203 |
| Other adjustments | - | - | _ | -31 | - | -31 |
| Net income | - | 75 | - | = | 301 | 301 |
| Closing balance | 1,279 | 7 | 1,204 | 1,389 | 301 | 4,180 |
| The second of th | | 2002 01 0 | | | | |

An amount of SEK 6 m, out of the total Group retained earnings (SEK 1,690 m), is required for transfers to restricted reserves.

Note 20 Pledged assets and contingent liabilities In addition to the assets reported as pledged on page 12 the Group has an obligation to repurchase accounts receivable amounting to SEK 687 m, transferred to Elefac Finans AB and Electrolux International AB from certain Swedish Group companies. The Group reserve for bad debts also covers potential losses in these transferred receivables.

Moreover AB Electrolux has guaranteed for the equity in Elefac Finans AB and Electrolux International AB in which companies AB Electrolux has taken a part ownership.

AB Electrolux Parent Company Income Statement

| (Amounts in SEK m) | | 1982 | | 1981 |
|---|---------------------------|----------------------|---------------------------|------------|
| Operating income and expense | | | | |
| Sales (Note 1) | | 2,676 | | 2,283 |
| Manufacturing, selling and administrative expenses | | -2,358 | | -2,118 |
| Operating income before depreciation | | 318 | | 165 |
| Depreciation Patents Machinery, equipment and tools (Note 2) Buildings (Note 2) Land and other real property (Note 2) | - 0 -102 - 7 - 0 | - 109 | - 0 -101 - 7 - 0 | - 108 |
| Operating income after depreciation | - | 209 | 7 | 57 |
| Financial income and expense | | | | |
| Royalties from subsidiary companies | 20 | | 16 | |
| Dividends on shares and participations in subsidiary companies (Note 3) | 216 | | 192 | |
| Dividends on other shares and participations | 0 | | 0 | |
| Group contributions received (Note 4) | 578 | | 398 | |
| Interest income | 223 | | 248 | |
| Interest expense | -679 | 358 | -633 | 221 |
| Income after financial items excluding financial foreign exchange differences | | 567 | | 278 |
| Foreign exchange differences (Note 5) | | - 301 | | - 141 |
| Income after financial items | | 266 | | 137 |
| Extraordinary items (Note 6) Income before transfers to untaxed reserves and tax | | 44 310 | | - 54 83 |
| Transfers to untaxed reserves | | | | |
| Change in inventory reserves | 10 | | 183 | |
| Accelerated depreciation (Note 2) | - 22 | | - 42 | |
| Utilized from work environment reserve for depreciation | _ | | 1 | |
| Utilized from work environment reserve for overhead investments | _ | | 0 | |
| Utilized from compulsory investment reserve for depreciation | 8 | | 7 | |
| Utilized from compulsory investment reserve for overhead investments | 0 | | _ | |
| Reversal of special investment reserve | 1 | | 100 | |
| Reversal of work environment reserve | 0 | | | |
| Changes in reserve for unrealised inventory profits of foreign subsidiary companies (Note 7) | - 10 | - 13 | - 2 | 147 |
| Income before taxes | | 297 | | 230 |
| Taxes | | - 16 | | - 21 |
| Net income | | 281 | | 209 |

AB Electrolux Parent Company Balance Sheet

| Assets (Amounts in SEK m) | December 3 | 1, 1982 | December 31 | 1, 1981 |
|--|------------|---------|-------------|---------|
| Current assets | | | | |
| Cash and bank deposits | 105 | | 590 | |
| Debentures of AB Electrolux | 0 | | 1 | |
| Treasury discount notes and other securities | 318 | | _ | |
| Notes receivable | 4 | 427 | 2 | 593 |
| Receivables (Note 21) | | | | |
| Subsidiary companies | 1,546 | | 1,603 | |
| Customers | 1 | | 2 | |
| Prepaid expenses and accrued income | 31 | | 19 | |
| Other current receivables | _528 | 2,106 | _322 | 1,946 |
| Inventories | | 595 | | 638 |
| Advance payments to suppliers | | 1 | | 1 |
| | | 3,129 | | 3,178 |
| | | 5,.25 | | 57110 |
| Blocked accounts at the Central Bank of Sweden | | | | |
| For investment reserve | 0 | | 2 | |
| For special investment reserve | _ | | 0 | |
| For work environment reserve | _ | | 1 | |
| For compulsory investment reserve | | 0 | 2 | 5 |
| Fixed assets | | | | |
| Shares and participations (Note 8) | | | | |
| Subsidiary companies | 3,652 | | 3,407 | |
| Other shares and participations | 33 | 3,685 | 33 | 3,440 |
| Other securities | | 19 | | 19 |
| Long-term receivables | | | | |
| Subsidiary companies | 428 | | 217 | |
| Other | 82 | 510 | 71 | 288 |
| Patents | | 1 | | 1 |
| Advance payments to suppliers | 10 | | 22 | |
| Fixed assets under construction | 24 | | 49 | |
| Machinery, equipment and tools (Note 9) | 413 | | 391 | |
| Buildings (Note 10) | 162 | | 183 | |
| Land and other real property (Note 11) | 21 | 630 | 23 | 668 |
| | | 4,845 | | 4,416 |
| Total assets | | 7,974 | | 7,599 |
| Pledged assets | | | | |
| Property mortgages | | 116 | | 151 |
| of which on behalf of subsidiary companies) | | (9) | | (17) |
| Chattel mortgages | | 247 | | 232 |
| of which on behalf of subsidiary companies) | | (55) | | (70) |
| Other pledged assets | | 23 | | 23 |
| | | 386 | | 406 |
| | | | | |

| Liabilities and stockholders' equity (Amounts in SEK m) | December 3 | 1, 1982 | December 3 | 1, 1981 |
|--|------------|------------------|------------|---------|
| Current liabilities | | | | |
| Accounts payable | | | | |
| Subsidiary companies | 1,181 | | 1,396 | |
| Suppliers | 192 | | 140 | |
| Tax payable | 10 | | 8 | |
| Accrued expenses and deferred income | 222 | | 179 | |
| Other current liabilities | 67 | | 44 | |
| Advances from customers | 1 | 1,673 | 2 | 1,769 |
| Bank loans | | 658 | | 660 |
| | | 2,331 | | 2,429 |
| | | 2,551 | | 2,125 |
| Long-term debt | | | | |
| Subsidiary companies | 150 | | 241 | |
| Debenture loans | 81 | | 91 | |
| Mortgage loans, promissory notes | 2,062 | Page 1980 Volcan | 1,574 | |
| Other long-term liabilities | 17 | 2,310 | 30 | 1,936 |
| Pension provisions | | | | |
| Pensions Registration Institute | 245 | | 216 | |
| Other | 17 | 262 | 16 | 232 |
| | | 2,572 | | 2,168 |
| Convertible debenture loans (Note 12) | | 791 | | 815 |
| Untaxed reserves | | | | |
| Inventory reserve (Note 13) | | 186 | | 195 |
| Accelerated depreciation (Note 14) | | 221 | | 216 |
| Reserve for unrealised inventory profits of foreign | | 221 | | 210 |
| subsidiary companies (Note 7) | | 23 | | 13 |
| Investment reserve (Note 15) | 0 | 20 | 4 | 13. |
| Special investment reserve (Note 16) | _ | | 1 | |
| Work environment reserve (Note 17) | _ | | 0 | |
| Compulsory investment reserve (Note 18) | _ | 0 | 9 | 14 |
| Construited and state of the construited and the state of | | 430 | | 438 |
| Stockholders' equity (Note 19) | | | | |
| Restricted equity | | | | |
| Share capital | | | | |
| 1,000,000 "A" shares à SEK 50 | 1 270 | | 1 242 | |
| 24,584,082 "B" shares à SEK 50 | 1,279 | | 1,242 | |
| Converted not registered share capital (Note 20) | 7 | | 30 | |
| Legal reserve | 271 | 1,557 | 261 | 1,533 |
| Non-restricted equity | | | | |
| Retained earnings | 12 | | 7 | |
| Net income | 281 | 293 | 209 | 216 |
| | | 1,850 | | 1,749 |
| Total liabilities and stockholders' equity | | 7,974 | | |
| Guarantees and contingent liabilities | | 7,374 | | 7,599 |
| On behalf of subsidiary companies | | 509 | | 349 |
| Other (Note 21) | | 34 | | |
| Curci (1 1010 21) | | 200-2 | | 62 |
| | | 543 | | 411 |
| | | | | |

AB Electrolux Parent Company Statement of Sources and Use of Funds

| (Amounts in SEK m) | 1982 | 1981 |
|---|------|------|
| | | |
| Sources of funds | | |
| Funds generated from operations* | 285 | - 11 |
| Sales of fixed assets | 41 | 3 |
| Decrease in long-term receivables net, in subsidiaries | - | 217 |
| Decerease in long-term receivables | 1 | - |
| Increase in restricted equity by conversion of convertible debentures | 24 | 58 |
| Increase in long-term liabilities | 471 | 618 |
| | 822 | 885 |
| Use of funds | | |
| Capital expenditure on land, buildings, machinery, equipment and tools | 119 | 194 |
| Investments in shares and participations | 352 | 656 |
| Increase in long-term receivables net, in subsidiaries | 302 | - |
| Increase in long-term receivables | _ | 12 |
| | 773 | 862 |
| Change in working capital | 49 | 23 |
| Analysis of change in working capital | | |
| Decrease in inventories | - 43 | - 14 |
| Increase/decrease in current receivables, net, in subsidiaries | +158 | - 37 |
| Increase in current receivables | +217 | +112 |
| Increase in current liabilities | -117 | -569 |
| Decrease/increase in liquid assets | -166 | +531 |
| | + 49 | + 23 |
| *Analysis of funds generated from operations | | |
| Income before transfers to untaxed reserves and tax | +310 | + 83 |
| Depreciation | +109 | +108 |
| Gains/losses on sale of fixed assets | - 13 | + 32 |
| Write-down in value of shares | + 97 | |
| Taxes | - 16 | - 21 |
| Withdrawals from/deposits to blocked account for special investment reserves, etc | + 2 | - 27 |
| Dividend | -204 | -186 |
| | +285 | - 11 |
| | | |

Notes to the Parent Company Financial Statements of AB Electrolux

(Amounts in SEK m)

| | | 1 |
|--------|----|----|
| Note 1 | Sa | es |

| | 1982 | 1981 |
|------------------------------|-------|-------|
| Sales to non-Group customers | 724 | 289 |
| Sales to Group companies | 1,952 | 1,994 |
| | 2,676 | 2,283 |

Purchases from Group companies accounted for 35.1% of AB Electrolux' total purchases during the year.

During 1982 AB Electrolux took over certain sales of white goods from Swedish subsidiary companies.

Note 2 Depreciation and accelerated depreciation

For depreciation principles see "Accounting principles" on page 15. The difference between depreciation according to plan and fiscal depreciation is shown below.

| | 19 | 982 | 1 | 981 |
|---|---------|-------------|-----|------------|
| Machinery, equipment and tools Depreciation Fiscal depreciation | | 102 -106 | | 101 130 |
| Difference | _ | 4 | - | 29 |
| Buildings Depreciation Fiscal depreciation | _ | 7 12 | _ | 7 12 |
| Non-depreciated part of revaluation relating to sold building | _ | 5 | | _ |
| Difference | - | 10 | - | 5 |
| Land and other real property Depreciation Fiscal depreciation | _ | 0 | - | 0 |
| Difference | _ | 0 | 1 | 0 |
| Total difference | _ | 14 | - | 34 |
| In addition, accelerated depreciation has h | een cha | rged | aga | inst |

In addition, accelerated depreciation has been charged against the work environment reserve and compulsory investment reserve as follows:

| reserve as follows. | | | | |
|--|------|-----|------|-----|
| | 1982 | | 1981 | |
| Work environment reserve Machinery, equipment and tools Buildings | | _ | | 1 0 |
| Compulsory investment reserve Machinery, equipment and tools Buildings | = | 2 6 | - | 2 5 |
| Total | _ | 8 | - | 8 |
| Total accelerated depreciation | _ | 22 | _ | 42 |

Note 3 Dividends on shares and participations in subsidiary companies

Dividends from foreign subsidiary companies amounted to SEK 187 m. and dividends from Swedish subsidiary companies were SEK 29 m. excluding 137 m. from Facit AB (see note 6).

Note 4 Group contributions received

Group contributions received are recorded as financial income as they constitute an alternative to dividends from subsidiary companies. Note 5 Foreign exchange differences

Out of total exchange differences an amount of SEK 226 m (128) was unrealised.

| Note 6 Extraordinary income and expen |
|---------------------------------------|
|---------------------------------------|

| | 1982 | 1981 |
|--|------|------|
| Gains on real property | 0 | _ |
| Gains on shares in subsidiaries | 15 | 0 |
| Losses on real property | - 2 | - |
| Losses on shares in subsidiaries | _ | -32 |
| Dividend from Facit AB | 137 | - |
| Write-down in value of shares in | | |
| Facit AB | -97 | _ |
| State contribution to investment costs | 2 | - 1 |
| Write-down in value of new fixed | | |
| plant corresponding to state contribution | - 2 | 1 |
| Share issue expenses | - 0 | - 3 |
| Change of principles for valuation of inventory and provision | | |
| for doubtful accounts | - | - 7 |
| Other extraordinary expenses | - 9 | -12 |
| | 44 | -54 |

Of the gains on shares in subsidiaries SEK 15 m. relates to the sale of Facit S.A. Brazil to Facit AB (see note 6, page 17). Other extraordinary expenses relate to a realized loss on receivables originating in the sale of a French subsidiary during 1981.

Note 7 Change in reserve for unrealised inventory profits of foreign subsidiary companies

This reserve consists of the difference between the prices charged by the parent company and the manufacturing costs of such products as remained in the inventories of the receiving foreign subsidiary companies at the year-end, less the inventory reserves of these companies in respect of products manufactured by the parent company.

Note 8 Shares and participations

The increase between the years is due to company acquisitions and rights issues by subsidiary companies.

Besides the write-down of shares in Facit AB shown under extraordinary expenses (see note 6) the book value of shares and participations in certain subsidiaries has been written down by an amount of SEK 257 m. Since a corresponding revaluation has been made of shares in other subsidiaries the total book value has been affected only by the write-down of shares in Facit AB.

The shares in Gränges AB were acquired in exchange for convertible debentures having a nominal value of SEK 663 m. The company has sought advance opinion as to whether SEK 99 m. of this amount can be treated as a tax-deductible capital discount. If this is allowed it will involve a redistribution of the book value of the shares.

| Company | Number | Percent- age holding | | Nominal value local currency (000s) | Book value SEK 000 |
|------------------------------|-----------------|----------------------------|-----|---|-----------------------|
| Subsidiary compa | anies in Sweder | 1 | | | |
| Gränges ÁB ASAB | 7,250,000 | 100 | SEK | 725,000 | 717,483 |
| Serviceföretaget A | AB 15,400,000 | 100 | SEK | 77,000 | 120,507 |
| Husqvarna AB | 825,000 | 100 | SEK | 82,500 | 120,000 |
| Jonsereds AB Hugin Kassa- | 1,440,000 | 100 | SEK | 72,000 | 116,054 |
| register AB Electrolux- | 40,000 | 100 | SEK | 40,000 | 81,545 |
| Wascator AB | 500,000 | 100 | SEK | 50,000 | 50,150 |
| AB Tvättman | 115,000 | 100 | SEK | 11,500 | 45,056 |

| Company | Number | Percent- age holding | Nominal value local currency (000S) | Book value SEK 000 | Company | Number | Percer a holdi | ge | Nominal value local currency (000S) | Book value SEK 000 |
|--|---|----------------------------|---|-----------------------|---|--------------------|----------------------|------------|---|-----------------------|
| Facit AB | 800,000 | 100 SEK | 80,000 | 30,000 | Subsidiary companies | abroad | | | | |
| Electrolux | 265083766 | | | COLUMN ST. TOST | Europe | abioau | | | | |
| Constructor AB Electrolux | 500,000 | 100 SEK | 25,000 | 25,850 | Austria Electrolux GmbH | | 100 | ATS | 20,000 | 2.000 |
| Motor AB (EMAB) Electrolux | 60,000 | 100 SEK | 6,000 | 17,500 | Belgium Electrolux- | | 100 | AIS | 28,000 | 2,000 |
| Leasing AB Electrolux | 150,000 | 100 SEK | 15,000 | 15,000 | Martin S.A. S.A. Hugin de | 189,987 | 100 | BEC | 349,965 | 48,000 |
| Förvaltnings AB | 112,500 | 100 SEK | | 14,250 | Belgium N.V. | 3,725 | | BEC | 17,383 | 2,633 |
| Darenas AB Euroclean AB | 20,000 | 100 SEK 100 SEK | 2,000 10,000 | 10,920 10,900 | Facit S.A. | 530 | 96 | BEC | 19,202 | 1,300 |
| Electrolux Återförsäkrings AB | 100,000 | 100 SEK | | 10,000 | Denmark A/S Scan-Atlas | | | | | |
| AB Ballingslövs Träförädling | 90,000 | 100 SEK | 9,000 | 10,000 | Husholdnings- apparater A/S Vestfrost | 826 16,403 | 100 50 | DKK DKK | 165,000 8,202 | 131,410 5,000 |
| Royal Refrigera- tion Industries AB | 8,000 | 100 SEK | 8,000 | 8,000 | Eire Electrolux Ltd. | 110 | | GBP | 0,202 | |
| Husqvarna Motorcyklar AB | 6,000 | 100 SEK | 6,000 | 7,080 | Finland | | | | | 0 |
| Jonsereds Godsskydd AB Växjö | 1,000 | 100 SEK | 100 | 6,927 | Oy Electrolux Ab Oy Liesimyynti- | 66,500 | | FIM | 66,500 | 84,000 |
| Rostfritt AB Electrolux | 25,000 | 100 SEK | 2,500 | 6,100 | Spisförsäljnings Ab France | 204 | 51 | FIM | 2,040 | 2,384 |
| Svenska | | | | | Usines et Fonderies Arthur | | | | | |
| Försäljnings AB | 60,000 | 100 SEK | 6,000 | 6,000 | Martin S.A. 11, | 556,524 | 64.4 | | 115,565 | 112,458 |
| Bröderna Brodd AB AB Överums Bruk | 9,000 210,000 | 100 SEK 100 SEK | 900 21,000 | 5,491 5,122 | S.A. Electrolux 1, ELWA S.A. | .007,466 87,438 | 99.9 | | 100,747 7,500 | 50,000 7,941 |
| AB Elektro Helios | 50,000 | 100 SEK | 5,000 | 5,000 | Caisses Enregist- | 07,430 | 33.3 | IKI | 7,300 | 7,941 |
| AB Elektroservice AB Addo | 50,000 35,000 | 100 SEK 100 SEK | 5,000 3,500 | 5,000 4,199 | reuses Hugin S.A. Electrolux | 47,884 | 99.8 | FRF | 4,788 | 4,040 |
| ZätaTrycke- riema AB | 5,000 | 100 SEK | 500 | 4,357 | CR S.A. S.A.E.D. S.à.r.l. | 658 3,996 | 87.7 99.9 | | 921 | 1,065 |
| AB Partner B. Johanssons | 8,000 | 100 SEK | 800 | 4,305 | Levin France S.A. | 940 | | FRF | 460 94 | 384 |
| Pappersförädling AB | 1,100 | 100 SEK | 110 | 3,641 | Great Britain Electrolux Ltd. 29. | 999,500 | 100 | GBP | 30.000 | 350,000 |
| Lederhausen AB AB EME-Norlett | 3,500 2,500 | 100 SEK 100 SEK | 350 2,500 | 3,567 2,500 | Electrolux | | | | 0.000 | |
| AB Höörs Plåt | 2,400 | 100 SEK | 1,200 | 2,400 | Associated Companies Ltd. 4, | 432,758 | 100 | GBP | 4,433 | 37,800 |
| Aktiv-Fischer AB Zig-Zag Fabriks AB | 13,400 7,500 | 100 SEK 100 SEK | 1,340 750 | 2,366 | Italy | 102/100 | 1.00 | 001 | 1, 133 | 37,000 |
| Getinge Mekaniska | 200000000000000000000000000000000000000 | | | | Facit Data Products S.p.A. | 379,400 | 94.9 | ITI | 379,400 | 1,609 |
| Verkstad AB Partnerintres- | 18,500 | 100 SEK | 1,850 | 1,850 | Flymo S.r.I. | 49,998 | 100 | | 49,998 | 209 |
| senter AB Electrolux | 15,000 | 100 SEK | 1,500 | 1,729 | Electrolux S.p.A. Italwascator | 98,384 | 98.4 | ITL | 4,919,200 | 0 |
| Fastighets AB | 1,500 | 100 SEK | 1,500 | 1,500 | S.r.l. | 38,249 | 100 | ITL | 38,249 | 0 |
| Nordfor Teknik AB AB Norrahammar | 1,500 | 100 SEK | 150 | 1,000 | Luxemburg Electrolux S.à.r.l. | 98,888 | 08 0 | LLIE | 98,888 | 15,000 |
| Spisar | 500 | 100 SEK | 50 | 960 | Electrolux | 30,000 | 90.9 | LUI | 50,000 | 13,000 |
| Husqvarna | 0.000 | 100 CEV | 000 | 000 | Reinsurance (Luxemburg) S.A. | 7 004 | 00.0 | LLIE | 70.040 | 0.000 |
| Licensing AB, Gjutal AB | 8,000 6,000 | 100 SEK 100 SEK | 800 600 | 800 713 | Gotha Holding S.A. | 7,994 290 | 99.9 96.7 | | 79,940 2,900 | 9,808 |
| AB ETH | 1,000 | 100 SEK | 100 | 550 | Netherlands | | | | | |
| Husqvarna Sundsvall | | | | | Electrolux- Quatfass B.V. | 2,300 | 100 | NLG | 2,300 | 4,274 |
| Depot AB | 500 | 100 SEK | 500 | 500 | Norway | 2,300 | 100 | INLO | 2,300 | 7,2/7 |
| Svenska Hemma- maskiner AB | 250 | 100 SEK | 250 | 419 | Electrolux | | ******** | | See of Cart of Section | |
| Electrolux Fond AB | 2,500 | 100 SEK | 250 | 250 | Industrier A/S Electrolux | 560 | 100 | NOK | 56,000 | 55,641 |
| AB Volta | 2,000 | 100 SEK | 200 | 200 | Rengjørings- | | | | | |
| Jonsered Motor AB | 2,000 | 100 SEK | 200 | 150 | maskiner A/S Facit A/S | 6,000 8,000 | | NOK | | 3,600 2,883 |
| Addo Försälj- | | | | 1.00 | A/S Hugin | 300 | | NOK | | 314 |
| nings AB AB Formverktyg | 1,000 | 100 SEK 100 SEK | 100 100 | 100 100 | Portugal | | | | | |
| Centralkassan AB | 500 | 100 SEK | 50 | 50 | Electrolux | | 00-1 | DTF | 24.224 | 2 212 |
| Tammermatic | ACC | O1 CEV | 47 | 47 | Limitada Spain | | 90.1 | PIE | 24,324 | 2,212 |
| Svenska AB Swenova Kök AB | 455 500 | 91 SEK 100 SEK | 46 50 | 46 5 | Electrolux S.A. | 5,639 | 98.4 | ESP | 149,682 | 5,264 |
| Electrolux | 200 | | | - | Electrolux | | | | | |
| Gjuteriprodukter AB (EGAB) | 40,000 | 100 SEK | 4,000 | 0 | Canarias S.A. Switzerland | 1,200 | | ESP | 6,000 | 278 |
| Osby Tvätt- | 26,000 | 100 SEK | 2.600 | 0 | Electrolux AG | 3,995 | | CHF | 1,998 | 15,000 |
| utrustningar AB Mikrovågsappli- | 26,000 | TOU SEK | 2,600 | 0 | Simag AG Facit-Addo AG | 10,196 5,948 | 99.1 | CHF | 5,098 2.974 | 9,022 2,387 |
| kation (MVA) AB | 1,000 | 100 SEK | 1,000 | 0 | West Germany | - 670 AM | 505317 | | | -10.00 |
| Ingenjörsfirma Göte Andersson AB | 1,500 | 100 SEK | 150 | 0 | Electrolux-Loh | | 100 | DEM | 25,000 | 67 215 |
| Total subsidiary comp | | | | 490,313 | GmbH Electrolux GmbH | | 100 | DEM | 25,000 | 67,315 |
| | | | | - A | (Berlin) | | 99.2 | DEM | 11,900 | 49,596 |

| Company | Percent- age Dany Number holding | | ge | Nominal value local currency (0005) | Book value | |
|--|--|------------|------------|---|------------------|--|
| Flymo GmbH Facit GmbH | | 100 100 | DEM DEM | 16,500 9,000 | 24,045 18,276 | |
| Norlett-Partner GmbH Hugin Data | | 83.7 | DEM | 1.027 | 1,222 | |
| Vertriebsgesell- schaft mbH Electrolux Kälte- | | 100 | DEM | 5,500 | 608 | |
| und Wärmetechnik GmbH | | 100 | DEM | | 0 | |
| Euroclean GmbH North America | | 100 | DEM | 2,500 | 0 | |
| Canada | | | | | | |
| Euroclean Holdings Ltd. Hugin Cash | 502,000 | 100 | | npv | 126,455 | |
| Registers Ltd. U SA | 220 | 100 | CAD | 220 | 8 | |
| Dometic ncorporated Latin America | 150 | 100 | | npv | 809,465 | |
| Argentina S.A. Electrolux 4, | 960,350,000 | 100 | ARP | 49,603,500 | 0 | |
| Brazil Electrolux S.A. 1 , 1 Electrolux | 197,972,000 | 100 | BRC | 1,197,972 | 14,565 | |
| Serviços Ltda. Electrolux Comercial e | 132,917 | 94.9 | BRC | 132,917 | 3,400 | |
| Serviços Maritimos Ltda. C olombia | 33,200 | 83 | BRC | 33,200 | 300 | |
| quilux S.A. lectrolux S.A. | 1,400,000 18,194 | 93.3 91 | COP | 28,000 1,819 | 1,049 | |
| Dominican Republic Electrolux | 354 | 51 | DOP | 35 | 107 | |
| Lagares C. por A. Ecuador Electrolux C.A. | 3,078 | | ECS | 3,078 | 243 | |
| Ecualux S.A. Mexico | 1,470 | 12.3 | | 1,470 | 298 | |
| Electrolux S.A. de C.V. | 33,996 | 100 | MXP | 33,996 | 6,075 | |
| Hugin de Mexico S.A. de C.V. Distribuidora | 19,999,555 | 100 | MXP | 199,996 | 4,925 | |
| lectrolux S.A. | 246 | 98.4 | MXP | 25 | 0 | |
| ndustrias Electrolux S.A. Facit Manu- | 296 | 1.4 | MXP | 296 | 0 | |
| acturera S.A. | 12,596 | 100 | MXP | 12,596 | 0 | |
| U ruguay Electrolux S.A. V enezuela | 2,675 | 100 | UYP | 2,000 | 228 | |
| C.A. Electrolux Distribuidora | 39,988 | 100 | VEB | 39,988 | 35,000 | |
| Sueco-Venezolana C.A. Other regions | 5,794 | 99.9 | VEB | 579 | 0 | |
| Australia | | | | | | |
| Hugin Australia Pty. Ltd. Hong Kong | 1,750,000 | 100 | AUI | 0 1,750 | 0 | |
| lectrolux Hong Kong Ltd. | 5,000 | 66.7 | HKD | 500 | 123 | |
| lectrolux Far East) Ltd. ran | 4,999 | 100 | HKD | 50 | 0 | |
| Electrolux Iran Services Co. Ltd. apan | 5,098 | 50.9 | IRR | 5,098 | 0 | |
| Electrolux apan Ltd. Nesco Ltd. National Electrolux Good Service | 1,000,000 100,000 | 100 | JPY JPY | 1,000,000 50,000 | 11,000 100 | |
| Equipment Co., | | | | | | |

| Company | Percent- age mpany Number holding | | ge | Nominal value local currency (000S) | Book value SEK 000 | |
|---|---|--------------|------------|---|-----------------------|--|
| Jordan Electrolux Jordan Trading | | | | | | |
| Co. Ltd. Kuwait | 20,090 | 49 | JOD | 21 | 133 | |
| Kuwait Swedish Cleaning Services Co. S.A.K. | 28,200 | 47 | KWD |) 28 | 600 | |
| Lebanon Electrolux Middle East S.à.r.l. | 880 | 41.9 | LBP | 880 | 0 | |
| Malaysia Electrolux Malaysia | | | | | | |
| Sendirian Berhad | 1,000,000 | 100 | MYR | 1,000 | 6,065 | |
| New Zealand Electrolux Ltd. Saudi-Arabia | 699,979 | 100 | NZD | 1,400 | 12,000 | |
| Electrolux Saudi Services Ltd. Thailand | 5,000 | 50 | SAR | 500 | 648 | |
| Electrolux Thailand Ltd. | 14,700 | 49 | ТНВ | 1,470 | 370 | |
| Total shares and part | icipations in | subsid | iary co | mpanies 3 | 3,652,448 | |
| Other companies, e In Sweden ESV Förvalt- | tc | | | | | |
| nings AB | 225,000 | 45 | SEK | 22,500 | 27,419 | |
| EPE Interna- tional AB VakuumsystemAB Handelsbolaget | 10,000 495 | 33.3 24.8 | | 1,000 50 | 1,200 50 | |
| Svenska Dagbladets AB & Co. AB Sukab | 100 440 | 7.3 | SEK SEK | 100 44 | 0 | |
| Innovations AB Projection | 1,000 | | SEK | 100 | 100 | |
| Innovations AB Projection KB | 1,000 | 20.0 | SEK | 270 | 270 | |
| Diverse aktier och andelar | | | JLK | 270 | 10 | |
| Abroad France | | | | | | |
| GF75 – Société S.à.r.l. | 4 | | FRF | 70 | 0 | |
| Iran | 4 | | FKF | 70 | U | |
| Savalux Manufacturing Co. | 5,799 | 6.4 | IRR | 57,990 | 0 | |
| Savalux Trading Co. | 144 | 14.4 | IRR | 1,440 | 0 | |
| Italy Foemm S.p.A. Luxembourg | 4,000 | 10 | ITL | 40,000 | 2,585 | |
| ADELA Investment Co. S.A. | 2,584 | | | npv | 1,160 | |
| SIFIDA Investment Co.S.A. | 20 | | USD | 100 | 517 | |
| Nigeria Electrolux | 20 | | 030 | 100 | 317 | |
| Mandilas Ltd. Peru | 160,000 | 40.0 | NGN | 160 | 0 | |
| Electrolux S.A. Valinka S.A. | 140,163 13,405 | | PES PES | 140,163 13,405 | 0 20 | |
| Philippines Technolux Equipment | | | | | | |
| and Supply Corporation Spain | 674,997 | 30 | PHP | 675 | 265 | |
| Wascomat Ibérica S.A. | 625 | | ESP | 625 | 0 | |
| Total shares and part | icipations in | other o | compa | nies | 33,596 | |

| | 1982 | 1981 |
|--|---------|------|
| Cost | 804 | 744 |
| State contribution | - 1 | - 1 |
| Accumulated depreciation according | | |
| to plan | -390 | -352 |
| Residual value | 413 | 391 |
| Accumulated accelerated depreciation | -221 | -216 |
| Net book value | 192 | 175 |
| Acquisitions during the year | 134 | 175 |
| Note 10 Buildings | | |
| | 1982 | 1981 |
| Cost | 253 | 255 |
| State contribution | - 15 | - 14 |
| Accumulated depreciation according | | |
| to plan | - 80 | - 79 |
| Residual value | 158 | 162 |
| Accumulated accelerated depreciation | - 71 | - 70 |
| Non-depreciated part of revaluation | 75 | 91 |
| Net book value | 162 | 183 |
| Acquisitions during the year | 12 | 8 |
| Assessed value of buildings | 341 | 356 |
| Note 11 Land and other real property | | |
| | 1982 | 1981 |
| Cost | 13 | 15 |
| Accumulated depreciation according | | |
| to plan | - 1 | - 1 |
| Residual value | 12 | 14 |
| Accumulated accelerated depreciation | - 1 | - 1 |
| Non-depreciated part of revaluation | 10 | 10 |
| Net book value | 21 | 23 |
| Acquisitions during the year | 0 | 0 |
| Assessed value of land | 32 | 35 |
| Note 12 Convertible debenture loans | | |
| This item includes the following debentures: | | |
| Loan I SEK m. 62 Conversion rate S | | |
| Loan II SEK m. 1 Conversion rate S Loan III SEK m. 66 Conversion rate S | SEK 86 | |
| A TO THE PART OF T | | |
| Loan IV SEK m. 662 Conversion rate S | SEK 120 | |

Interest at 8% is payable on Loans I, II and III, which corresponds after conversion to a dividend of SEK 6:90 per share currently in issue, while 10% is payable on Loan IV, which corresponds after conversion to a dividend of SEK 12 per share currently in issue. Loans I and II fall due for redemption on December 15, 1987, Loan III on December 15, 1988, while Loan IV is due on December 15, 1990, insofar as the holders of debenture certificates have not had them converted into shares. Loans I, II and III can be converted from January 2, 1980, while certificates relating to Loan IV can be converted from January 2, 1982.

Debenture certificates with a nominal value of SEK 1 m. corresponding to 8,831 "B" shares that were presented from December 15, 1982 and therefore not entitled to dividend for 1982 are included in the amounts above.

| Note 13 Inventory reserve | |
|---|-----|
| Opening balance | 195 |
| Inventory reserve transferred from Svenska Hemmaskiner AB | 1 |
| Change in inventory reserve - | 10 |
| Closing balance | 186 |

Note 14 Accelerated depreciation

This amount relates entirely to machinery, equipment and tools.

| Note 15 Investment reserve | |
|--|-----|
| Opening balance | 4 |
| Transfer to AB Överums Bruk | - 4 |
| Transfer to AB Skurup-Verken | - 0 |
| Transfer to Getinge Mekaniska Verkstads AB | - 0 |
| Transfer to Facit AB | - 0 |
| Closing balance | 0 |
| Note 16 Special investment reserve | |
| Opening balance | 1 |
| Reversal | - 1 |
| Closing balance | - |
| Note 17 Work environment reserve | |
| Opening balance | 0 |
| Transfer from Electrolux-Wascator AB | + 0 |
| Reversal | - 0 |
| Closing balance | - |
| Not 18 Compulsory investment reserve | |
| Opening balance | 9 |
| Transfer to ZätaTryckerierna AB | - 1 |
| Utilized for depreciation of | |
| machinery, equipment and tools | - 2 |
| buildings | - 6 |
| Utilized for overhead investment | - 0 |
| Closing balance | |
| Closing balance | |
| 11 | |

Note 19 Stockholders' equity

| | Share capital | Conv. not reg. share capital | Statutory reserve | Non- restricted equity |
|---|------------------|------------------------------------|-------------------|------------------------------|
| Opening balance Dividend declared by Annual General | 1,242 | 30 | 261 | 216 |
| Meeting | | | | -204 |
| Conversion of deben- ture certificates Net income | 37 | -23 | 10 | 281 |
| Closing balance | 1,279 | 7 | 271 | 293 |

Note 20 Converted not registered share capital

In addition to the registered share capital, 146.632 "B" shares a SEK 50 are entitled to dividend for 1982. These shares correspond to convertible debenture certificates that were presented before December 15, 1982, but had not been registered as share capital by the Swedish Patent and Registration Office by the year-end.

Note 21 Guarantees and contingent liabilities, other

Contingent liabilities as per the balance sheet of the Parent Company do not include the obligation to repurchase the accounts receivable transferred to finance and factoring companies. The total value of this recourse obligation is SEK 113 m. The Group reserve for bad debts covers potential losses in these transferred receivables.

Moreover AB Electrolux has guaranteed for the equity in Elefac Finans AB and Electrolux International AB in which companies AB Electrolux has taken a part ownership.

Proposal for the Distribution of Earnings

The Board of Directors and the Managing Director propose that the unappropriated earnings at the disposal of the Annual General Meeting, net income for 1982 281,194,364 SEK retained earnings SEK 11,852,470 293,046,834 totalling SEK be dealt with as follows: to be paid to shareholders by way of dividend of SEK 9:00 per outstanding share SEK 231,576,426 SEK 61,470,408 SEK 293,046,834

Stockholm, March 25, 1983

HANS WERTHÉN Chairman of the Board

PETER WALLENBERG Deputy Chairman

HARRY ERIKSSON

NILS HOLGERSON

ROLF KARLSSON

SVEN OLVING

JACOB PALMSTIERNA

HANS SÖDERQVIST

GÖSTA BYSTEDT Chief Executive Officer ANDERS SCHARP Managing Director

Audit Report

We have examined the Annual Report, the Consolidated Statements, the book-keeping and the administration of the Company by the Board and the Managing Director.

The Parent Company

The Annual Report has been drawn up in accordance with the Companies Act.

We recommend that the Annual General Meeting

- adopts the Income Statement and the Balance Sheet,
- applies the profit in the manner recommended by the Board and the Managing Director, whereby SEK 231,576,426 would be distributed as dividend to the shareholders, and SEK 61,470,408 would be carried forward, and
- grants the Board of Directors and the Managing Director discharge from their liability for the fiscal year 1982.

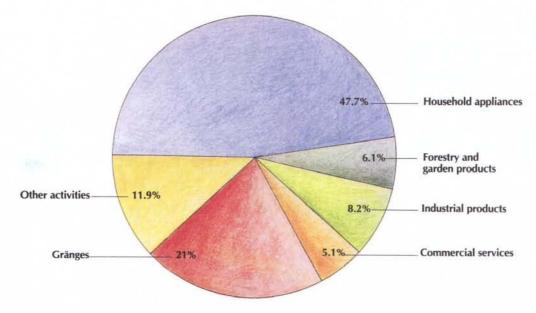
The Group

The Consolidated Statements have been drawn up in accordance with the Companies Act.

We recommend that the Annual General Meeting adopts the Consolidated Income Statement and the Consolidated Balance Sheet.

Stockholm, April 8, 1983

ARNE HOLMÉN Authorized Public Accountant JAN NORDENBÄCK Authorized Public Accountant





Products

The Group's activities are grouped into six product lines, namely household appliances, forestry and garden products, industrial products, commercial services, Gränges and other activities.

CASH REGISTERS

MOTOR-CYCLES

OFFICE PRODUCTS

MISCELLANEOUS

Household appliances

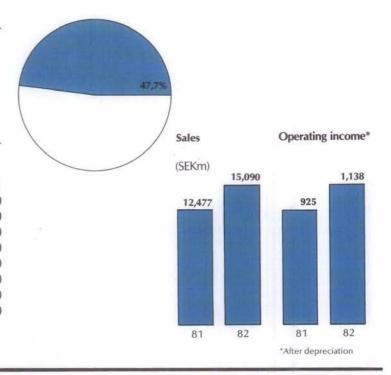
Electrolux is one of the world's largest manufacturers of household appliances. The product area also includes air conditioners, kitchen and bathroom fittings, sewing machines and TV sets. Sales of household appliances account for approximately half the Group's sales. By investing in product development, an efficient production structure and a worldwide sales organization Electrolux has consolidated its position in the field, which is expected to remain the company's principal area of activity.

1982

Sales SEK 15,090 m (12,477 m) Operating income after depreciation SEK 1,138 m (925 m) as % of sales 7.5% (7.4%)

Sales volume of selected products

| | 1982 | 1981 |
|----------------------------|-----------|-----------|
| Vacuum-cleaners | 5,300,000 | 5,400,000 |
| Refrigerators and freezers | 1,790,000 | 1,748,000 |
| Cookers | 1,251,000 | 1,335,000 |
| Micro-wave ovens | 381,000 | 423,000 |
| Kitchen fans | 193,000 | 196,000 |
| Washing machines | 363,000 | 390,000 |
| Dishwashing machines | 163,000 | 183,000 |
| TV sets | 186,000 | 178,000 |



White goods

The white products made by Electrolux comprise a broad range of cookers, kitchen fans, refrigerators and freezers, dishwashing and washing machines, mangles, small electrical appliances, and mixers. Production takes place principally in Europe and the USA in specialized production plant. The products are sold under various brand names through the Group's own sales companies, dealers and more than 500 agents in over 40 countries.

Last year, Electrolux launched a new dishwashing machine, and is now establishing itself in this field on a larger scale.



Sales in 1982 amounted to SEK 7,489 m (6,209 m).

The decline in the total market for white goods in Europe persisted during the year and the competitive situation stiffened. The depressed earnings in the sector in some markets brought about necessary structural changes in the industry. Electrolux is playing an active role in this process and thus successively improving its market position. During the year the Group succeeded in improving its return on white goods and the improvement is expected to be sustained through 1983, mainly as long-term rationalization projects begin to show results and as new generations of products have been well received by the market.

The weak trend caused by the recession that has been experienced by Tappan, a subsidiary in the USA, was reversed. The sales volume did not increase, but profita-





Ongoing product development in the household equipment field has resulted in new models of refrigerator, freezer, cooker and microwave oven and other new products being launched.









In collaboration with UNICEF, Electrolux is supplying absorption refrigerators for storing vaccines and medicines.

bility improved as a result of rationalization action.

New products launched this year included a series of refrigerators with low energy consumption. New generations of built-in cookers and ovens will make the Group competitive in a market with growth potential.

The new generation of dishwashing machines and washing machines launched during the previous year was well received. In this field, the Group now will increase its presence.

The white goods market is marked by increasing segmentation. The products are now well established and consumers are becoming increasingly aware, which raises special demands in respect of performance and quality.

Electrolux has adapted to these developments by completely renewing its product range during the past few years, enabling it to match the new demands. The principal goal of all product development projects is to incorporate exceptional quality from the earliest design stage. Customer demands for reliability and the ever rising cost of service and repairs have been matched by a broadranging investment in superior quality that has been successful. Competition on quality is expected to intensify further during the eighties, and the forward-looking approach will continue.

Absorption refrigerators

Electrolux is the world's largest manufacturer of absorption refrigerators. Production takes place in Sweden, Luxembourg, Great Britain and West Germany. The principal market is the caravan industry, and wherever continuous operation using electricity is not possible, or where quiet running is necessary, for example, in hotel rooms.

In 1982, sales revenues amounted to SEK 857 m (739 m). The income level was healthy and is expected to remain so. The demand for caravan refrigerators in the USA increased during the year and the Group further strengthened its position. Shipments of hotel refrigerators also increased to a market that is still expanding.

In the fall of 1982 an electronically controlled refrigerator for caravans that automatically selects the most suitable mode was introduced. With this global innovation Dometic Sales Corporation, which is the Group's sales company in this field in the USA, has confirmed its leading position as a supplier of caravan equipment.

During the year, production and sales of absorption refrigerators for storing



medicines and vaccines increased. This business is conducted in co-operation with UNICEF, and is of considerable importance for the vaccination programs carried out by this organization in developing countries.

An electronically controlled refrigerator for caravans is an innovation in the market.

Kitchen and bathroom fittings

In this product line, the Group has three manufacturing companies. In the USA, Tappan is one of the country's largest producers. AB Ballingslövs Träförädling and Zig-Zag Fabriks AB, Sweden, manufacture kitchen and bathroom fittings, mainly for the Scandinavian market.



A Swedish kitchen – SweNova.

In 1982, the product line's sales amounted to SEK 559 m (502 m). The decrease in housebuilding in Europe as well as the USA led to lower shipments and earnings were not satisfactory. Higher

sales and improved earnings are expected for 1983.

The production of kitchen fittings in Denmark was wound up, now being concentrated at Ballingslöv.

Air conditioners

Emerson Quiet Kool, with its production facility in Woodbridge, New Jersey, is one of the USA's leading manufacturers of air conditioning equipment for homes, etc. The company's products are also sold through Electrolux' subsidiary companies and agents in many non-American markets.

Sales amounted to SEK 464 m (351 m), and earnings were satisfactory.

Emerson also manufactures special units for caravan air conditioning. They are sold by Dometic Sales Corporation, which has gained high market shares for these products.

This year Emerson took up a new product, paraffin stoves, which are very popular in the USA.

Floor-care products

The Electrolux Group is currently one of the world's two leading producers of floor-care products. With its broad program of brand names, and differentiated distribution channels - direct selling and specialist dealer sales - the Group has high shares in most markets. Electrolux markets a wide program of vacuum-cleaners, floorpolishers and accessories. The largest manufacturing units are located in Sweden, France, Great Britain, the USA and West Germany. Production also takes place in several countries in Latin America as well as in Australia and New Zealand.



A new Volta model.

A light, portable Eureka vacuumcleaner from the USA, called Mightv Mite.

The noticeable decline in demand in 1981 persisted this year. In volume terms the Group's sales were largely unchanged compared with last year, while sales revenues increased by 23% to SEK 4,439 m. In all, 5.3 million units were shipped, including floor-polishers and motor-driven powerheads. Of the total volume, direct selling accounted for 18% and dealer sales for 82%. The healthy profitability is expected to be sustained.

Specialist dealer sales in Europe – and market shares in some countries –

increased compared with last year. Despite stiffer price and product competition the already strong position in the USA was consolidated.



Both direct selling and dealer sales continued to expand in Latin America. In the Pacific region there was a slight reduction in Australia, which was, however, largely offset by sustained expansion in direct sales in the newly-opened markets in Asia, including India.

The integration into the Group of Hugin, Sweden, Progress, West Germany, and Paris-Rhône, France, which were acquired in 1980 and 1981, continued as planned, resulting in improved capacity utilization. In the longer term, this will

provide a foundation for a more rational production structure in Europe.

Product development work has been stepped up. New designs have created a firm base for competitive products and a sound production economy.

Sewing machines

Husqvarna is a technical pioneer in the sewing machine industry. In the case of advanced models, Husqvarna is the international market leader. Production takes place in Huskvarna and Schweinfurt, West Germany.



Sales increased this year to SEK 623 m (510 m). The volume of sales increased despite a smaller market. The Group's market shares increased and income improved. In 1983 satisfactory earnings are expected.

The new micro-computer controlled sewing machines have totally revolutionized

sewing machine technology, making them easier to use, and simplifying production in the plant.

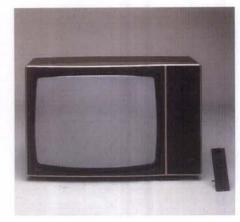
Eight new models were launched, the biggest new investment ever made.

Husqvarna's "thinking" sewing machine – the Prisma 960.

Radio/TV

TV sets are manufactured by the French company Océanic, Chartres, a majority of the shares in which were acquired in 1980 in order to complement the Group's range of household equipment in France. The company also sells radios, hi-fi equipment and video tape recorders. In 1982, the sales of this product line amounted to SEK 659m (547 m). Profitability is not yet satisfactory. The output of colour TV sets increased by 12% to 165,000. During the year several new products were produced by the plant in Chartres, including burglar alarms, computer monitor screens, and electronic components for vacuum-cleaners.

Océanic, a Group company, manufactures TV sets in France.

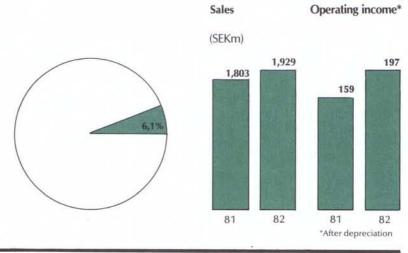


Forestry and garden products

The product area includes chain saws and other equipment for forestry, power sawing machines, protective equipment and accessories, as well as lawn-mowers and cultivators on the garden side.

1982

Sales SEK 1,929 m (1,803 m) Operating income after depreciation SEK 197 m (159 m) as % of sales 10.2% (8.8%).



Chain saws and Forestry products

The Group is one of the leading producers in this field and manufactures and sells saws under the Husqvarna, Jonsered, Partner, Jobu, and Pioneer names. Apart from in Sweden, chain saws are produced in Brazil, Canada and Norway.

The product program also includes bush and slash saws, accessories and equipment for loggers (Nordtec), a range of forest machines and consulting activities in silviculture and logging (Nordfor).

The year's new generation of chain saws delivers improved performance, and can be produced using less labour in the Group's plants.



The total market for chain saws continued to decrease in 1982, and has now declined by around 45% in two years. The fall was especially marked in North America. There was a slight recovery in the USA in the fall, which is expected to continue in 1983.

Sales of the Swedish makes of chain saw, Husqvarna, Jonsered and Partner, increased in volume compared with 1981, and the market shares held by these makes have almost doubled in two years. Sales of the Canadian Pioneer saw, and of hobby saws from Trail Manufacturing Ltd, were broadly the same in 1982 as in 1981.

Some increase in revenues and a further improvement in total income is expected for 1983.

The introduction of new generations of products continues. The new products offer better performance and require less labour in production than earlier generations. Production in Jonsered will be wound up in stages and will be concen-



trated at Electrolux Motor's Huskvarna plant. In this connection the Group has commenced a wide-ranging rationalization of overall materials handling and product assembly.

The production of electric saws in Drøbak, Norway, was transferred to the Electrolux plant in Sarpsborg, where the production of chain saw blades was also started during the year.

A separate company — Jonsered Motor AB — was started this year to market Jonsered's products, together with a separate development department for long-term product and component development. These units are located in Jonsered.

The high income level improved further in 1982, especially at the Swedish company, Electrolux Motor AB. The income



of the Canadian company, Pioneer, improved but it is still not satisfactory.

Jonsered's new 490 saw has been successful in Japan and other countries.

Garden products

The product line consists of Flymo, with plant in England, and which manufactures and sells electric and petrol-driven lawn-mowers. With its aircushion lawn-mower, Flymo has achieved a position as one of Europe's leading companies in the industry. The sector also includes A/S Norlett, Norway, a manufacturer of motor lawnmowers and cultivators, which has a high share of the Scandinavian markets. The Husgvarna manual lawn-mower rounds off the range.

In 1982, sales amounted to SEK 578 m (616 m). The results were unsatisfactory. The market was dull in many countries on account of the recession and dry weather. Flymo's shipments went down but its market shares increased. Higher sales and improved earnings are expected in 1983.

There was a sustained high level of investment in new products, and six new models were launched, including an aircushion lawn-mower with grass collector, for which a patent has been sought.

Substantial restructuring took place within the activities of the Norlett group. The factory in Norway now produces lawnmowers and cultivators under the Flymo and Husqvarna names. Sales activities were reorganized in Sweden as well as on the continent. EME-Norlett, Eskilstuna was closed down, the sales activities now being incorporated in Electrolux Motor under the Norlett Trädgård name.

Norlett's products complement the Group's program of garden equipment

A new model of the Flymo air-cushion lawnmower that was introduced in 1982.







Industrial products

The Group's expertise on the household appliances side is also put to good use in the production of equipment for use in commercial and industrial applications. This product area includes equipment for catering and laundries, commercial cleaning machines, commercial refrigeration and hospital equipment.

1982

Sales SEK 2,614 m (1,935 m) Operating income after depreciation SEK 191 m (137 m) as % of sales 7.3% (7.1%)



Food service equipment

Electrolux Food Service
Equipment is one of Europe's
leading manufacturers of food
service and catering equipment
and one of the leading suppliers
worldwide of marine galley
equipment. Production takes
place in Alingsås and Malmö,
Sweden, and at Group
companies in Holland,
Switzerland and Austria.

Selling takes place through branch offices in Sweden, Group companies and distributors in Western Europe and representative offices in the Middle and Far East.



In 1982, sales amounted to SEK 706 m (575 m). The increase was the result of a higher sales volume, especially in Western Europe, and the Middle and Far East. Market shares were raised. Profitability is not entirely satisfactory, but it is expected to improve in 1983.

During the year the business was expanded through the acquisition of the Lederhausen group.

Electrolux Food Service Equipment is engaged in extensive project activities in Africa, the Middle East and other countries in Asia, where sales efforts are being stepped up, as they also are in the marine market worldwide. Product development and marketing are being intensified in the case of dishwashing machines and convector ovens, especially for the West European market.

Laundry equipment

Electrolux-Wascator is one of the leading producers of equipment for commercial laundries, apartment-block central laundries, launderettes and institutional laundries. Production takes place in Ljungby, Sweden, and Tommerup, Denmark. Selling in 70 or so countries takes place through agents and Group companies.



The successful trend continued through 1982. Sales amounted to SEK 544 m compared with SEK 291 m in 1981. Of the increase, SEK 135 m were attributable to the purchase of Vølund, a Danish company.

The most successful markets were in Sweden and the USA. Particular efforts were

made in Algeria, resulting in a firm order intake. Other promising markets where the company has a strong position are the Middle East and the Pacific region, including Japan. Profitability was good, benefiting from a faster capital turnover rate and higher volumes in the USA. Sustained sound progress is expected in 1983.

Electrolux supplies a complete range of washing machines for loads between 6 and 80 kg.

A new generation of machines has been launched, which means that Electrolux-Wascator now has a complete range of high-centrifuge washing machines for loads between 6 kg and 80 kg.

Sterilization products

Getinge Mekaniska Verkstad is one of the world's leading suppliers of sterilization equipment, which is made in Sweden, France, Great Britain and the USA.

1982 was a successful year with a sales increase of more than 65% to SEK 228 m. The strong earnings level was further improved.

Market shares were raised in several export markets, especially in the Middle East and some areas in the Far East, as well as in the markets where Group manufacturing subsidiaries were started. This applies to the USA as well as France and Canada, while the already strong position in England was consolidated.

In product terms the newly-developed autoclaves for the pharmaceutical industry, which are controlled by micro-computers, achieved significant sales successes during the year and the system is still unique in the world.

Systems packages in accordance with the Swedish hospital model as an underlying theme have gained good sales results in several developing countries.

Production units for modifying Getinge's products will be started in Australia and Switzerland in 1983. The market shares in these countries are consequently expected to increase.

The development of fermentation equipment has been accelerated, and a new product program launched.

The past years' expansion will continue in the current year with maintained high income.

Getinge supplies autoclaves to hospitals, laboratories and the pharmaceutical industry.



Disinfection products

Växjö Rostfritt manufactures and markets systems for the disinfection of "circulation articles" in health services and geriatric care.



Växjö Rostfritt exports Swedish hospital know-how to the Middle East and other regions.

Sales by the product line increased by 17% to SEK 74 m. Profitability is very good. The company increased its market shares in Scandinavia this year despite a declining total market. This was in part the result of new energy-saving methods that were introduced for hospital disinfection. Further internationalization of the business is proceeding as planned.

Commercial cleaning machines

The product line includes cleaning equipment, highpressure cleaning units and cleansing agents for commercial use, which are manufactured by Euroclean (cleaning machines), Bröderna Brodd (street cleaning and refuse collection equipment), and Darenas (cleansing agents), in Sweden, as well as by Tammermatic, Finland (vehicle cleaning units), Columbus Dixon, Great Britain (cleaning machines) and The Kent Company, USA (cleaning machines).



Cleaning machines are manufactured and marketed in the USA under the KENT brand

In 1982, sales increased by 13% to SEK 569 m. The increase was principally achieved in North and South America, while sales in the European market remained largely unchanged. Several new products were launched during the year, including high-pressure cleaning equipment.

Earnings were unsatisfactory, mainly on account of the situation at Columbus Dixon.

Commercial refrigeration

Electrolux CR (Commercial Refrigeration), Arvika, markets refrigeration and freezer equipment for commercial use, cabinets, glass-fronted cabinets, counters and complete refrigeration and deep-freeze rooms. Production takes place in Sweden and West Germany. The products are sold in Europe, and the Middle and Far East.



Electrolux is one of Europe's leading manufacturers of refrigeration and freezing equipment for shops and department stores.

In 1982, the product line's sales increased by 31% to SEK 415 m. The satisfactory level of income is expected to continue.

Electrolux CR strengthened its position in the European market in 1982. The company carried out considerable product development work and in 1982 a new super-market line was introduced. Exports account for around 70% of sales, and the Swedish devaluation will help to consolidate the position in export markets.

Commercial services

The Group's know-how in the field of cleaning and laundry equipment for household and public sector use is also employed in cleaning and laundry services. Electrolux saw substantial market potential when the regulations regarding improved work environment and hygienic conditions in the health service, for example, were tightened at the end of the sixties. The market is growing in Sweden and abroad, and the Group is making sustained efforts in this field.

1982

Sales SEK 1,619 m (1,365 m) Operating income after depreciation SEK 113 m (121 m) as % of sales revenue 7.0% (8.9%)



Commercial cleaning services

The company is engaged in commercial cleaning services in some 20 countries, and Electrolux is one of the world's largest companies in the industry. The business includes cleaning of property, offices, factories and plant, and public sector premises such as hospitals, schools, etc, outdoor cleaning, snow clearance, refuse collection and site rehabilitation work. In Sweden, ASAB has 10 subsidiary companies and 10,000 employees. There are 7,700 employees in Brazil, and in the USA, Swan Services Incorporated employs around 2,700 people. Other important markets are Australia, Hong Kong, Japan and countries in the Middle East.



In 1982, the commercial cleaning business had revenues of SEK 1,097 m (954 m), of which SEK 606 m (604 m) were in Sweden.

In 1982, the business continued to achieve healthy earnings despite some reduction

The Group's cleaning services program has been expanded in the Middle East. In Kuwait, an Electrolux subsidiary has a contract to clean and maintain the medical university.

in demand in the Swedish market on account of the economic situation.

During the year, the business was expanded, in part through the acquisition of Göteborgs Industritjänst AB (GITAB), which specializes in street and harbour area cleaning. The experience gained from contract activities is fed back regularly to the Group's manufacturing units, leading to the development of improved and more suitable cleaning machines and tools.

The know-how built up within the ASAB group is also transferred successively into the foreign operations, which reported further growth in 1982. During the year a new company was started in Kuwait, principally for hospital cleaning. The business is expected to expand sharply in 1983 throughout the entire Middle East region.

The foreign side now includes 18 companies. Several of them are owned by



the Group in the form of joint ventures with local partners. Electrolux foreign operations in the cleaning sector are now larger than in Sweden, and can be expected to grow as the market potential is quite substantial.

ASAB's Jumbo Jet for handling refuse.

Commercial laundries and Goods protection

The Commercial laundries and Goods protection product line rents working apparel and linen items to industrial plant, hotels, hospitals and other private and public sector workplaces. In Sweden, the business is conducted through Tvättman, Jonsereds Godskydd, which rents tarpaulins and temporary warehouses, and Evert Larsson Skydd (protection and safety equipment). Electrolux is one of the largest companies in Europe in this sector and holds the market leading position in Sweden and Holland. In addition, it is active in Belgium, Denmark, France, the Canary Islands, Great Britain, the USA and West Germany.



In 1982, the turnover of this product line was SEK 521 m (411 m). Turnover abroad amounted to SEK 232 m (140 m). Income levels were satisfactory.

During the year the activities were extended in Sweden, Belgium, France, the USA and West Germany through the

Rental linen and work apparel are laundered in modern laundries in Sweden and abroad.

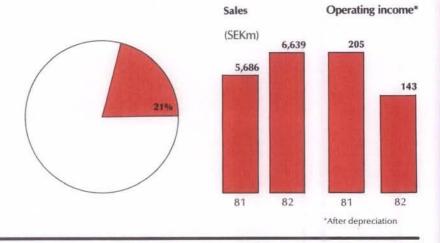
addition of eight new laundries, which had a combined turnover of SEK 74 m. This expansion brought the number of laundries up to 39.

Gränges

The Gränges group consists of Gränges Aluminium, Gränges Metallverken, Gränges Weda, Wirsbo Bruk and Kohlswa Jernverk, which are manufacturing companies, together with Gränges Hedlund, Gränges International Mining and Gränges Mark, which are contracting companies. Gränges also owns 25% of SSAB Svenskt Stål AB and around 37% of Lamco, Liberia. Platzer Bygg was sold at the start of 1983.

1982

Sales SEK 6,639 m (5,686 m) Operating income after depreciation SEK 143 m (205 m) as % of sales 2.2% (3.6%).



Gränges Aluminium

Gränges Aluminium is a group of some 20 companies that manufacture and market aluminium in the form of primary metal, foundry aluminium, and processed products such as sheet and plate, strip, sections, and foil, as well as forged and cast components. In addition, finished products are also produced, such as Korrugal structural sheet for roofing and cladding as well as automotive components.



Korrugal structural sheet is Gränges Aluminium's principal finished product.

Sales amounted to SEK 2,454m (1,974m), and the income after depreciation was SEK 61 m (30 m). A favourable trend is expected in 1983 with improved income.

Aluminium consumption throughout the world has stagnated in recent years. Substantial excess stocks of metal have depressed prices. A large number of smelters have been closed and most major

aluminium companies in the world are making heavy losses. Since the fall of 1982, producer stocks have been declining and metal prices have once again risen to a level that will cover the production costs at modern smelters.

The companies engaged in component production saw a good order intake and a satisfactory pattern of earnings, while the foil companies in Sweden and Finland faced slack demand. Korrugal succeeded well in export markets and orders were won against stiff competition for several large international building projects. Income improved. SAPA, with production facilities in Sweden, Denmark, and England, producing sections reported increased demand during the latter half of 1982.

Gränges Metallverken

Gränges Metallverken manufactures and markets a broad program of semi-manufactures in copper and copper alloys, and is the world's leading supplier of thin copper and brass strip for vehicle cooling and heating systems. The bulk of its output is exported. The company's share of the world market is around 15%.



The converted Parliament Building in Stockholm has been roofed with copper cladding.

An extensive investment project at Finspång will increase the capacity for producing Metallverken's main product, thin strip for car coolers (left).

In 1982, sales amounted to SEK 2,015 m (1,759 m). The order intake and plant utilization were satisfactory. The operating income after depreciation amounted to SEK 52 m (89 m). The stiff price competition in 1982 and excess capacity at the

Johnson Metall group were the principal reasons for the deterioration.

Copper prices were exceptionally low this year and the earnings trend in the industry weak. Metallverken raised its market

shares for several products, especially thin strip, which beat previous sales records, despite a poor year in the automotive industry. Building plate and sheet also noted record output.

In 1982 a new facility for producing thin strip, mainly for the automotive and electronics industries, was commissioned. At the end of 1983 a new rolling mill producing sheet products, mainly for the building and engineering industries, will be completed.

With its heavy investment program and stepped up marketing effort, Metallverken has every chance of achieving higher income in 1983.

Gränges Weda

The business is concentrated at the Autoliv group, which produces car seat belts in Sweden, France, Italy and West Germany. It also includes Weda Pump, making submersible pumps, and Essem Plast, which produces plastic film.

Gränges Weda's sales in 1982 totalled SEK 491 m (407 m). The operating income/loss after depreciation was SEK 22 m (-12 m).

Competition in the seat belt industry has been intense during the past few years and



excess capacity in Europe has depressed prices. Gränges Weda's seat belt companies have been reconstructed and now operate under the Autoliv Seat Belt Group name. At the start of 1983 a holding of slightly more than 40% was acquired in Sabelt, an Italian company that has

Gränges Weda is pushing ahead with the expansion of its car seat belt business.

annual sales of some SEK 100 m. This puts Autoliv into the number two position in Europe with around 20% of the market.

Weda Furnaces, a manufacturer of holding furnaces, has been closed, as has the sawmilling business in Skultuna.

Wirsbo Bruk

Wirsbo is one of Europe's leading manufacturers of tubes and tube systems for heating, plumbing and sanitary installations, district heating and industrial purposes in copper, steel and plastics, as well as operating a steel forge. Production takes place in Sweden, Spain and West Germany.

In 1982, sales amounted to SEK 739 m (683m). The operating income after depreciation was SEK 8 m (40 m). The



deterioration was mainly due to poor prices, but also to a lower sales volume for most product groups. The depressed Wirsbo's business is principally focussed on pipes and pipe systems for heating and ventilation application.

building market in Sweden and some other European countries had an adverse effect on demand. Industrial piping and forged products were also adversely affected by the general state of the economy.

In 1982, a new copper tube facility in Granefors, southern Sweden, was commissioned.

Kohlswa Jernverk

Kohlswa manufactures steel castings, sintered products and pierced steel products in Kolsva, Surahammar and Västerås.

Sales in 1982 amounted to SEK 143 m. The operating loss after depreciation was SEK 8 m. The demand for steel castings, for which the principal customers are in heavy engineering and the offshore industry, did not meet up to expectations.

The cost of investing in production rationalization and the redirection of the business towards new customer



categories was charged against the operating revenues. It was not possible to make satisfactory use of the new capacity. Kohlswa operates Sweden's largest steel foundry.

Gränges Hedlund

Gränges Hedlund manufactures and erects heavy steel structures and heavy gauge welded steel pipe as well as equipment for steel casting and automatic casting of girders. Gränges Metalock provides advanced repair services for the heavy engineering and shipping industries.



In 1982, turnover amounted to SEK 385 m (331 m). The operating income after depreciation was SEK 6 m (8 m). A large

The conversion of district heating installations from oil to coal-firing is a promising market for Gränges Hedlund, Scandinavia's largest steel fabricator.

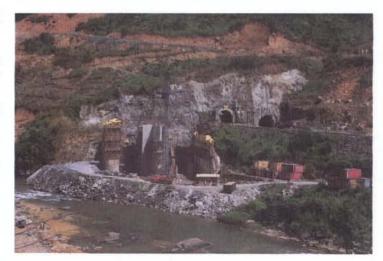
number of major projects were completed during the year. The order intake from the domestic market was slack during the fall. The outlook for 1983 is uncertain.

A good deal of Gränges Hedlund's work is connected with overseas projects in many different countries. In Nigeria and Saudi Arabia, the company has partly-owned sales and service companies.

Energy installations are a promising area for Gränges Hedlund, and the company has completed several large projects such as the conversion of municipal heating plants in Sweden.

The joint venture together with Nynäs and Cementa in the Nycol project for the production and marketing of coal fuels is continuing.

One of Hedlund's major foreign projects – delivery and installation of equipment for the Kotmale power station in Sri Lanka.



Gränges International Mining

Gränges International Mining (GIM) is engaged in international consulting activities in mining prospecting and exploration and the development of mineral bodies throughout the world. GIM is responsible for the management of the Lamco Joint Venture in Liberia, which operates Africa's largest ironore mine.

GIM's 1982 turnover totalled SEK 74 m (101 m). The operating loss after depreciation was SEK 12 m (income 12 m).

Developments in the world mining industry have been marked for several years by low metal prices, earnings problems and a low level of capital investment.

In 1983, LAMCO's ore shipments totalled 5.5 million tonnes, compared with a planned 7.4 million tonnes, as the steel industry cut back its production sharply. On account of the weak ore market, LAM-



CO's liquidity position came under severe strain. As a result of borrowing against guarantees from Gränges, substantial labour cutbacks and cost-cutting, intensive sales efforts, etc, the situation has improved. Lamco ought to be self-financing in 1983.

GIM represents a wide range of mining expertise.

GIM has been awarded a further contract to plan an iron-ore mine in Iran and the company is also canvassing other major projects.

Gränges Mark

Gränges Mark develops and sells land for recreational purposes with or without houses in 20 areas in Sweden. In 1982, sales totalled SEK 42 m (22 m). The interest in the Skärgårdsstad project, the selling of which commenced in 1982, contributed to the rise. The loss after depreciation was SEK 2 m (loss 1 m).

The demand for recreational homes and plots of land has fallen dramatically in Sweden in recent years. Uncertainty about future tax regulations, high interest

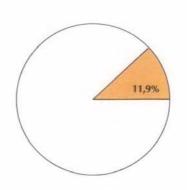
rates and declining purchasing power are contributory factors. Prices have stagnated, even falling in many areas.

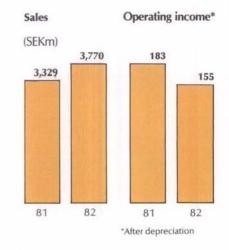
Gränges Mark is developing an economic alternative for recreational homes, and the company is seeking to attract new buyers in Norway and Germany by means of new marketing methods and new types of part-ownership.

Other activities

1982

Sales revenues SEK 3,770 m (3,329 m) Operating income after depreciation SEK 155 m (183 m) as % of sales 4.1% (5.5%).





Steel fittings

Electrolux Constructor, with a plant in Säffle, manufactures and markets steel fittings, materials handling systems and workplace equipment for engineering plant. There are also production facilities in Denmark, Switzerland and West Germany.

Sales in 1982 amounted to SEK 430 m (442 m). It was possible to raise market shares despite reduced capital spending in the engineering industry. The result was unsatisfactory. The production at Reftele was transferred to Säffle.

New products were launched and the order intake picked up towards the end of the year.



Electrolux Constructor manufactures partitioning that is flexible and easily moved.

Agricultural implements, etc

The Överum group — Överums Bruk, Överums Fönsterfabrik, Modulfönster and Strömsholmens Mekaniska Verkstads AB, develop, manufacture and market agricultural implements, special window frames and hydraulic products.



The group's sales totalled SEK 344 m (334 m) in 1982. The not entirely satisfactory income level was improved despite expenses incurred on restructuring.

The market for agricultural implements was slack this year in the principal countries in Western Europe and in North America. However, this was offset by a

Tive Jet – an Överum product.

positive market trend in the Nordic countries, where market shares were increased for all products. The establishment of its own sales channels in Finland and Denmark helped the group to increase sales and raise income.

The co-ordination of production with the Finnish company Fiskars continued as planned with good results. The co-operation with Rosenlew, which has taken over the production of threshing machines, was further developed and resulted in sales successes.

The window business reported a sharp improvement as a result of substantially increased shipments to Saudi Arabia, Great Britain and the USA.

Hugin Kassaregister

Hugin Kassaregister markets cash register systems manufactured in accordance with own specifications in Sweden and Japan, as well as store and supermarket computer systems manufactured in the USA. Selling in Sweden and abroad is through 9 subsidiary companies and approximately 40 agents in more than 50 countries.

Hugin Kassaregister, which joined the Group in 1981, has been thoroughly reconstructed over the past two years. Sales in 1982 totalled SEK 356 m (364 m). Income has improved markedly since the takeover.

Hugin's H6200 supermarket computer system for automatic handling of stripe-code marked goods in the retail food trade.

The company's operations are directed towards chain stores, mainly food stores and supermarkets. In this field an entirely new product family - Hugin Alpha - has been developed. Production takes place in Japan, but the specification and design work is still carried out in Sweden.

An exclusive marketing agreement for Europe and certain other markets covering large supermarket computer systems has been concluded with National Semiconductor for the sale of their Datachecker system, which is currently the market leader in this field in the USA, Together with Hugin's technicians the company developed a European system in 1982.

Motor-cycles

Husqvarna Motorcyklar AB, Ödeshög, manufactures competition motor-cycles, and motocross and performance machines, as well as a military model.

Despite a slack world market, sales increased to SEK 135 m (118 m). Net income improved.

Delivery of an order from the Swedish defence forces for a total of some 3,000 motor-cycles was completed during the year.



Husqvarna 240 WR Enduro — this year, Husqvarna won the European championship with an Enduro, ridden by the Italian rider, G Brissoni.

FGAB

In 1982, sales including sales to other Group companies totalled SEK 57 m (52 m). Earnings are still unsatisfactory. Restructuring continued throughout the year. Production is now concentrated on contract castings for customers within and outside the Group.

Office products

Office products include office machines, business computers, data processing products and office furniture. In 1982, sales amounted to SEK 1,604 million (1,285 m).

Several new products were introduced during the year.

Most of the Facit group's activities were sold to LM Ericsson at the beginning of 1983.

AB Addo

AB Addo was formed on January 1, 1983, in connection with the sale of Facit. The business is located in Malmö, Sweden, where the company has around 400 employees. Addo is engaged in the development and production of precision engineering and electronic components, which are sold both to companies in the Group and to external customers.

AB Electrolux Board of Directors

Members

HANS WERTHÉN, Chairman of the Board PETER WALLENBERG, Deputy Chairman, Chairman of the Board, Atlas Copco AB and SKF.

GÖSTA BYSTEDT, Chief Executive Officer

HARRY ERIKSSON, Président Directeur Général (France)

NILS HOLGERSON, Managing Director, AB Pripps Bryggerier

ROLF KARLSSON, Local Chairman, Swedish Metal Workers' Union, Strömstad*

SVEN OLVING, Vice Chancellor, Chalmers Institute of Technology

JACOB PALMSTIERNA, Managing Director, Skandinaviska Enskilda Banken

HANS SÖDERQVIST, Local Chairman, Swedish Industrial Salaried Employees' Association, Huskvarna*

ANDERS SCHARP, Managing Director

Deputy Members

BO ABRAHAMSSON, Deputy Chairman, Gränges AB. PER-OLOF EDMAN, Local Chairman, Swedish Metal Workers' Union, Ankarsrum*

RUNO ERIKSSON, Local Chairman, Swedish Supervisory Employees' Association, Motala*

BIRGIT MALMENSTAM-SKYTT, Association Secretary, Swedish Shareholders' Association

Auditors

Regular Auditors

ARNE HOLMÉN, Authorized Public Accountant JAN NORDENBÄCK, Authorized Public Accountant

Deputy Auditors

KJELL ANDERSSON, Authorized Public Accountant JÖRGEN SCHUMACHER, Authorized Public Accountant

Group Management

The Group Executive Committee

HANS WERTHÉN, Chairman HARRY ERIKSSON, Deputy Chairman GÖSTA BYSTEDT ANDERS SCHARP

Other Chief Executives of AB Electrolux

BERTIL LJUNGQUIST, Deputy Managing Director, (Executive Vice President)

LENNART RIBOHN, Deputy Managing Director, (Executive Vice President)

MATTS EKMAN

LARS EMILSSON

FOLKE HEIBERT

HALVAR JOHANSSON

LEIF JOHANSSON

CARL-OLOF LARSSON

SIMON LILIEDAHL

LEIF LINDGREN

ULF MAGNUSSON

JAN PRISING

OWE WERNER

Product Line Managers

LEIF JOHANSSON, White goods

ANDERS SCHARP, Absorption refrigerators

JAN PRISING, Floor-care products

PER-OLOF SJÖBERG, Sewing machines

Cleaning machines

Commercial refrigeration

HANS SJÖSTEDT, Radio/TV

HANS G. BÄCKMAN, Chain saws

PETER B. BULLOCK, Lawn mowers

CARL BENNET, Food service equipment

CHRISTER FORSSTRÖM, Laundry equipment

THORE ANDERSON, Sterilization products

BO J. ERICSON, Disinfection products

LENNART ANGEBY, Cleaning services

JOHN-JACOB ENGELLAU, Laundry services

IAN WACHTMEISTER, Gränges Aluminium

LENNART GUSTAFSSON, Gränges Metallverken

GUNNAR BARK, Gränges Weda

BENGT LAGERCRANTZ, Wirsbo

LENNART WIKBLOM, Kohlswa

TRYGGVE ANGEL, Gränges International Mining (GIM)

SVEN EKBERG, Gränges Hedlund

HANS ERIK BENGTSSON, Gränges Mark

SVEN STORK, Steel fittings

LARS-GÖRAN FASTH, Agricultural implements

DAVID POPE, Cash registers

PER GÖRAN LARSSON, Motor-cycles

^{*}Representative of employees

List of Certain Group Companies and Names of Chief Executives

Companies in which outside shareholders own more than 10% of the share capital are marked with *.

Production companies are marked with (P)

The list shows the situation at the beginning of 1983.

Argentina

No. of employees: 47 Payroll: SEK 0 m.

S.A. Electrolux Buenos Aires Hans-Ingvar Andersson

Australia

No. of employees: 2,107 Payroll: SEK 231 m.

Electrolux Pty. Ltd. (P) Melbourne Len W. Matthews

Hugin Australia Pty., Ltd. North Ryde Rolf Eklöf

Husqvarna Pty. Ltd. Sydney Rolf Eklöf

Austria

No. of employees: 400 Payroll: SEK 37 m.

Electrolux Bodenpflegegeräte Vertriebsgesellschaft mbH Vienna Steffan Lundeberg (West Germany)

Electrolux Gesellschaft mbH Vienna Magnus Stenberg

Gränges Metallhandelsges.mbH Waldegg Christian Zugmeyer

Husqvarna Gesellschaft mbH Linz Norbert Holzmann

Volta Bregenz GmbH (P) Bregenz Friedrich Zweifel (Switzerland)

Volta Elektrowaren-Vertriebsgesellschaft mbH Vienna Steffan Lundeberg (West Germany)

Barbados

No. of employees: 35 Payroll: SEK 1 m.

Electrolux Ltd. St. Michael Lloyd Seale

Belgium No. of employees: 879 Payroll: SEK 80 m.

Electrolux-Martin S.A. (P) Brussels Staffan Lagerwall

Gränges Metallverken Benelux S.A. (P) Brussels Tord Sandgren S.A. Hugin Belgium N.V. Alleur Mathieu Depireux

New Vanden Borre S.A. Brussels Pierre Jeanmart

Brazil

No. of employees: 9,347 Payroll: SEK 62 m.

Electrolux S.A. (P) São Paulo Örjan Alneng

Electrolux Motores Ltda. São Paulo Renato Ishikawa

Electrolux Serviços Soc. Comercial Ltda. São Paulo Edmund A. Bosschart

Canada

No. of employees: 569 Payroll: SEK 53 m.

Euroclean Canada Inc. (P) Cambridge James D. Dixon

Gränges Exploration Vancouver Mike Musylowski

Pioneer Chain Saw Corp. Inc. (P) Peterborough Charles Bristoll

Chile

No. of employees: 92 Payroll: SEK 2 m.

* Electrolux (Chile) Ltda. Santiago Mário Schachner

Colombia

No. of employees: 2,158 Payroll: SEK 59 m.

Electrolux S.A. (P) Bogotá Sven-Åke Andersson

Denmark

No. of employees: 2,368 Payroll: SEK 277 m.

Daekko Presenning Kompagni A/S Brönshöj Erik Becker

Electrolux A/S Lyngby Hans Hörud-Madsen

Electrolux Constructor A/S Hvidovre Ole Zeuthen

Electrolux Elmotor A/S (P) Ålborg Öst Lars Jansson (Sweden) Electrolux-Wascator A/S Rödovre Palle Rosenkilde

A/S Ernst Voss Fabrik (P) Fredericia Bent Lundgaard

Greenlux A/S Lyngby Bjarne Mörz

Gränges Danmark A/S Copenhagen Vagn Sörensen

Gränges Metalock A/S (P) Copenhagen Vagn Vestergaard

Hugin A/S Lyngby Martin Rönsholt

Husqvarna A/S Rödovre John Höiden

IWO A/S Ishöj Palle Rosenkilde

Nyborg Vaskerimaskiner A/S (P) Tommerup Ivan B. Lindhardt

Ren-Vask A/S (P) Birkeröd Max Ree Andersen

SAPA A/S (P) Grenå Erik Schultz

A/S Scan-Atlas Husholdningsapparater (P) Lyngby Ib Frölich

* A/S Vestfrost (P) Esbjerg Erling Damkjaer

Dominican Republic

No. of employees: 72 Payroll: SEK 1 m.

* Electrolux Lagares C por A Santo Domingo Victor Lagares

Ecuador

No. of employees: 258 Payroll: SEK 4 m.

* Electrolux C.A. (P) Quito

Finland

No. of employees: 1,806 Payroll: SEK 122 m.

Oy Aluma Ab (P) Vanda Holger Tillman

Oy Electrolux Ab (P) Helsinki Matti Mutikainen Oy Electrolux Ab

– ASAB
Helsinki
Lasse Naumanen

Oy Electrolux Ab

– ELEKTRO HELIOS
Helsinki
Yngve Levander

Oy Electrolux Ab

– E-TOOLING

Turku

Pentti Jäntti

Oy Electrolux Ab
– HUSQVARNA
Tampere
Tor Falenius

Oy Electrolux Ab
– PARTNER
Tampere
Tor Falenius

Oy Electrolux Ab

— TAMMERMATIC
Tampere
Kalevi Kärkönen

* Oy Liesimyynti-Spisförsäljning AB Helsinki Matti Mutikainen

Oy Varmuusrakenne Ab (P) Nummela Aarno Rantanen

France

No. of employees: 9,320 Payroll: SEK 751 m.

Autoliv & Cie S.N.C (P) Neuilly Matti Witikainen

Autoliv S.A. (P) Seclin Marc Lefèvre

Caisses Enregistreuses Hugin S.A. Saint Denis Patrice Chêne

Electrolux S.A. (P) Senlis Anders Andrén

Electrolux CR S.A Vincennes

Electrolux-Industrie & Cie SNC Argenteuil J.M. van Midden (Netherlands)

Flymo-Husqvarna SNC Cergy Olivier Stackler

Gränges Aluminium S.A. Paris Bernard May

Gränges Metallverken France S.A.R.L. Paris Gunnar Nisser * Lequeux S.A. (P) Paris François Galtier

*Océanic S.A. (P) Romainville Jean Morgan

S.A.E.D. S.à.r.l. Paris Tage Fridolfsson

*Tornado S.A. Senlis

Anders Andrén
Usines & Fonderies
Arthur Martin S.A.,

Arthur Martin S.A "UFAM" (P) Senlis Anders Andrén

Great BritainNo. of employees: 4,920
Payroll: SEK 391 m.

Columbus Dixon Ltd. (P) Luton, Beds. J.J.M. Glasse

Electrolux Ltd. (P) Luton, Beds. G.P.H. James

Electrolux (Commercial Equipment) Ltd. Luton, Beds. Frank Clark

Flymo Ltd. (P) Darlington, Co. Durham Peter B. Bullock

Flymo Sales Limited Wimborne, Dorset L.D.H.P. Evans

Gränges Essem (UK) Ltd. Cumbernauld William Svedberg

Hugin Cash Registers Ltd. London Graham Willingale

Husqvarna Ltd. Luton, Beds. G.P.H. James

Modern Structural Plastics Ltd. (P) Cumbernauld Ian Humphrey

Nyborg Engineering Ltd. Uxbridge, Middlesex Derek Wright

SAPA Ltd. (P) Tibshelf Peter D. Jones

The Sterilizing Equipment Company Ltd. (P) Mansfield, Notts. D.A. Canty

Swedish Royal Refrigeration Ltd. Watford, Herts. Edmond Prior Tappan International Sales Ltd. (P) Manchester Terry Green

Thomville Industrial Group Ltd. Cheltenham Max Mines

Topp Textile Rental Limited (P) Horley, Surrey Hans Hiller

Weda Pump (UK) Ltd. Manchester Peter Dunn

Guatemala No of employees:

No. of employees: 75 Payroll: SEK 4 m.

Electrolux S.A. Guatemala City Carlos Calderón Velásquez

Hong Kong No. of employees: 317 Payroll: SEK 7 m.

Electrolux Hong Kong Ltd. Hong Kong Richard Bagge

Ireland

No. of emloyees: 12 Payroll: SEK 0 m.

Special Service Company Ltd. Dublin Terry Dodd

Italy

No. of employees: 235 Payroll: SEK 23 m.

Electrolux S.p.A. Milan Jan Lindbladh

Flymo S.r.l. Brescia Giovanni Cancarini

Japan

No. of employees: 727 Payroll: SEK 55 m.

Electrolux (Japan) Ltd. Tokyo Gunnar Kniberg

Nesco Ltd.
 Tokyo
 Katsuhide Aihara

Jordan

No. of employees: 26 Payroll: SEK 2 m.

* Electrolux Jordan Trading Co. Ltd. Amman Fouad Lammam

Kuwait

No. of employees: 77 Payroll: SEK 0 m.

* Kuwait Swedish Cleaning Services Co. S.A.K. Safat Herman Wernekinck

Lebanon

No. of employees: 46 Payroll: SEK 3 m.

Electrolux Middle East S.à.r.l. Beirut Fouad Lammam Liberia

No. of employees: 3,825

Lamco J.V. Operating Company (P) Monrovia John Pervola

Luxemburg No. of employees: 209 Payroll: SEK 20 m.

Electrolux S.à.r.l. (P) Vianden Anders Wannborg

Electrolux Reinsurance (Luxemburg) S.A. Vianden Leif Lindgren (Sweden)

Malaysia

No. of employees: 472 Payroll: SEK 13 m.

Electrolux Malaysia Sdn. Bhd. Selangor Robert Kilberg

Mexico

No. of employees: 1,215 Payroll: SEK 16 m.

Electrolux S.A. de C.V. (P) Mexico City Jan Laséen

Hugin de Mexico S.A. de C.V. (P) Mexico City Per Hanngren

Netherlands

No. of employees: 1,026 Payroll: SEK 114 m.

Electrolux Holding B.V. Diemen Walther Christoffersen

Electrolux Constructor B.V. Diemen I.M. van Midden

Electrolux Nederland B.V. Diemen J.M. van Midden

Gränges Metallverken Nederland B.V. (P) Zutphen Frans Huybregts

Neproma B.V. (P) Arnhem Cornelius Pons

J.F. Quatfass B.V. (P) Diemen J.M. van Midden

* Scandex Aluminium N.V. (P) Hoogezand Peter Keijzer

New Zealand

No. of employees: 406 Payroll: SEK 26 m.

Electrolux Ltd. (P) Wellington Richard M. Scelly

Husqvarna Chainsaws Ltd. Auckland D.I. Bradley

Norway

No. of employees: 1,742 Payroll: SEK 155 m. Electrolux Constructor A/S Oslo Biørn Molstad

Electrolux Industrier A/S (P) Oslo Ivar Aakhus

Electrolux Rengjøringsmaskiner A/S Oslo Magnus lensen

Electrolux-Wascator A/S Oslo Svein Jacobsen

* Euroclean A/S Oslo

Jan G. Stenstad

A/S Drømmekjøkkenet Oslo

Kåre Lillemoen Gränges Essem Norsk A/S

Oslo Syver Brattested

Gränges Essem Plast A/S (P) Porsgrunn Torbjörn Bakke

Gränges Feral A/S (P) Horten Per Klausen

Husqvarna A/S Oslo Per Johannessen

Husqvarna Elektro A/S Sarpsborg Vilien Eriksen

Jobu A/S (P) Drøbak Per J. Mordt

A/S Norlett (P) Askim Per Wolff

Partner Motor A/S Oslo Rune Aschim

A/S SAPA Lillestrøm Arne K. Nilsen

SIA Lustgården Norsk A/S Moss Kevin Engen

Tunborg A/S (P) Sarpsborg Lars Hedberg

Paraguay
No. of employees: 46
Pavroll: SEK 1 m.

Electrolux del Paraguay S.A. Asunción Stefan Hederström

Peru

No. of employees: 371 Payroll: SEK 9 m.

Electrolux S.A. (P) Lima Per-Axel Ahlberg

Philippines

No. of employees: 354 Payroll: SEK 6 m.

Electrolux Philippines, Inc. Metro Manila Björn Eidhagen

* CPJ-Technolux Equipment and Supply Corporation Technolux (Phillippines) Metro Manila William A. Stelton Portugal

No. of employees: 87 Payroll: SEK 3 m.

Electrolux Ltda. Lisbon Clas Herdin (Spain)

Saudi Arabia

No. of employees: 149 Payroll: SEK 11 m.

* Electrolux Saudi Services Ltd. Riyadh Anders Berg

Gränges International Mining (Saudi-Arabia) AB leddah

*Mining Services Co. Minserco Bo Appelgren

Singapore

No. of employees: 372 Payroll: SEK 12 m.

Electrolux S.E.A. Private Ltd. (P) Singapore Björn Made

Spain

No. of employees: 646 Payroll: SEK 36 m.

Electrolux S.A. (P) Madrid Clas Herdin

Electrolux Canarias S.A. Las Palmas

Electrolux Servicios S.L. Las Palmas

Gränges Essem Ibérica S.A. Madrid Gunnar Sjölander

Sweden

No. of employees: 36,948 Payroll: SEK 2.808 m.

AB Addo Malmö Tom Bennet

ASAB Serviceföretaget AB Stockholm Lennart Angeby

AB Ballingslövs Träförädling (P) Ballingslöv

Bröderna Brodd AB (P) Skänninge Yngve Brodd

Darenas AB (P) Åtvidaberg Erik af Ugglas

Electrolux Commercial Refrigeration AB (P) Arvika Per-Olof Sjöberg

Electrolux Constructor AB (P) Säffle Sven Stork

Electrolux Gjuteriprodukter AB EGAB (P) Hälleforsnäs Lennart Wikblom

Electrolux Motor AB EMAB (P) Huskvarna Hans G. Bäckman

Electrolux Storkök AB (P) Alingsås Carl Bennet Electrolux Svenska Försäljnings AB Stockholm Anders Scharp

Electrolux-Wascator AB (P) Ljungby Christer Forsström

Electrolux Återförsäkrings AB Stockholm Leif Lindgren

AB Elektro Helios Stockholm Rainer Alfström AB Elektroservice

Stockholm Curt Egerot Euroclean AB (P)

Åmål Erik af Ugglas

Evert Larsson Industri AB (P) Kungälv Åke Larsson

AB Formverktyg (P) Hägersten (Stockholm) Ingemar Persson

Getinge Mekaniska Verkstads AB (P) Getinge Thore Anderson

Gjutal AB (P) Sölvesborg Rolf Erixon

Gränges AB Stockholm Gösta Bystedt

Gränges Aluminium AB (P) Stockholm Ian Wachtmeister

Gränges Hedlund AB (P) Stockholm Sven Ekberg

Gränges Mark AB Stockholm Hans-Erik Bengtsson

Gränges Metallverken AB (P) Västerås Lennart Gustafsson

Gränges Metalock AB (P) Göteborg Rune Kristiansson

Gränges Weda AB (P) Stockholm Gunnar Bark

Stockholm David Pope Husqvarna AB (P)

Hugin Kassaregister AB (P)

Huskvarna Per-Olof Sjöberg Husqvarna Motorcyklar AB (P)

Ödeshög Per Göran Larsson Husqvarna Svenska Försäljnings AB Huskvarna

Leif Bagge AB Höörs Plåt (P) Höör Lars Börrén

Johnson Metall AB (P) Örebro Rolf Andersson

B. Johanssons Pappersförädling AB (P) Nygård Owe Werner Jonsered Motor AB Partille Stig Jepson

Jonsereds Godsskydd AB (P) Partille

John-Jacob Engellau

Kohlswa Jernverk AB (P) Kolsva Lennart Wikblom

Nordfor Teknik AB (P) Vikmanshyttan Sture Milling

SIA Lustgården AB Landskrona Åke Eriksson

Skandinaviska Aluminium Profiler AB, SAPA (P) Vetlanda Nils H. Bouveng

Strömsholmens Mekaniska Verkstad AB (P) Tranås Per Göran Larsson

Städningskåren AB Stockholm Olof Eriksson

AB Tvättman (P) Malmö John-Jacob Engellau

AB Volta Stockholm Rainer Alfström

Växjö Rostfritt AB (P) Växjö Bo J. Ericson

Wirsbo Bruks AB (P) Virsbo Bengt Lagercrantz

Zig-Zag Fabriks AB (P) Malmköping Sven Johansson

AB Överums Bruk (P) Överum Lars-Göran Fasth

AB Överums Fönsterfabrik (P) Överum Nils-Erik Danielsson

Switzerland

No. of employees: 1,780 Payroll: SEK 296 m.

Elcalor AG (P) Aarau Friedrich Zweifel

Electrolux AG Zürich Kurt Schläpfer

Menalux S.A. (P) Murten Albert Grossrieder

* Prometheus AG (P) Liestal Max P. Veith

SAPA AG Zug Åke Eriksson

Therma AG (P) Schwanden Peter E. Kollbrunner

Therma Grossküchen AG (P) Sursee Friedrich Zweifel

Unifridge AG Zürich Thorbjörn Laag

Walter + Bruynzeel AG (P) Balterswil Emil Geisselhardt Widag AG Volta Zürich Artur Grünig Wirsbo AG

Luceme

Jarl Detter

Thailand

No. of employees: 361 Payroll: SEK 7 m.

* Electrolux Thailand Company Ltd. Bangkok Ulf Persson

Trinidad

No. of employees: 64 Payroll: SEK 6 m.

Electrolux Ltd. Port-of-Spain Lloyd Seale (Barbados)

Uruguay Number of employees: 25 Payroll: SEK 1 m.

Electrolux S.A. Montevideo , Rafael Barrenechea

USA

No. of employees: 9,837 Payroll: SEK 977 m.

Bryan Metals, Inc. (P) Bryan, Ohio Robert Wm. Pollard

Dometic Sales Corporation Elkhart, Ind. Gerald R. Wannamaker

Envirovac, Inc. Rockford, III. Folke Heibert (Sweden)

Facit, Inc. Nashua, New Hampshire Tom Jahn

Flymo, Inc. Mansfield, Ohio Donald C. Blasius

Getinge International Inc. Lakewood, N.J. Dennis Canty (Great Britain)

Gränges American Corp. New York, N.Y. George E. Jones

Husqvarna Motorcycle Co., Inc. San Diego, Calif. Per Göran Larsson (Sweden)

National Union Electric Corporation (P) Bloomington, III.

Divisions: The Eureka Company Bloomington, III. Robert P. Dole

Emerson Quiet Kool Corporation Woodbridge, N.J. Thomas G. Petersen

Napco Plastics Company Napoleon, Ohio James P. Hadsell

Partner Pacific Inc. Sacramento, Calif. Lennart Gustafsson

Swan Services, Inc. Atlanta, Ga Paul Culwell The Tappan Company (P) Mansfield, Ohio Donald C. Blasius

Divisions:

Appliance Division Mansfield, Ohio James M. Ringler

Kitchen Cabinet Group Richmond, Ind. E.L. Buck Coveney

Team Textile Service Corporation (P) Houston, Texas Gunnar Andréen

Tecfor, Inc. Bensenville, III. Hans G. Bäckman (Sweden)

Viking Sewing Machine Co., Inc. Minneapolis, Minn. Pehr Komstadius

Weda Pump, Inc. Stamford, Conn. Gusten Eklund

Venezuela

No. of employees: 1,093 Payroll: SEK 115 m.

C.A. Electrolux (P) Caracas Ingvar Marklund

Distribuidora Sueco-Venezolana C. A. "SUVECA" Caracas José García Jorge

West Germany

No. of employees: 3,419 Payroll: SEK 397 m.

Autoliv GmbH (P) Elmshorn Leif Sköld

BOCO Wäschedienst Horst Sieber GmbH (P) Hannover Michael Sperling

Deutsche Husqvarna GmbH Schweinfurt Willem de Gier

Electrolux GmbH (P) Berlin Sven Stork

Electrolux GmbH Hamburg Steffan Lundeberg

Electrolux Constructor GmbH (P) Siegen Rolf-Dieter Giesler

Electrolux CR GmbH (P) Mosbach Horst Wefer

Electrolux-Cramer GmbH (P) Siegen Adolf Kretzer

Electrolux-Kern GmbH Göttingen Andreas Baumann Adolf Kretzer

Electrolux Küchentechnik GmbH Siegen

Adolf Kretzer Electrolux Kälteund Wärmetechnik GmbH Hamburg

Kjell Nilsson

Electrolux-Loh GmbH Siegen Sven Stork

Electrolux Siegen GmbH (P) Siegen Sven Stork

Electrolux Wäscherei und Service GmbH (P) Wermelskirchen Günter Wiege

Euroclean GmbH Hamburg Steffan Lundeberg Flymo GmbH Hamburg

Harry Eriksson (France) Gränges Aluminium GmbH Düsseldorf

Siegfried Dingel Gränges Metall GmbH Frankfurt Christofer A. Neuhaus

Gränges Metalock GmbH (P) Hamburg Erwin Erfeling

Hugin Data Vertriebsgesellschaft mbH Hamburg Auke Osinga

Husqvarna Meister Werke GmbH (P) Schweinfurt J. Thielking

Husqvarna Vertriebs GmbH Hamburg J. Thielking

Norlett-Partner GmbH Schweinfurt Willem de Gier

Progress-Elektrogeräte Mauz & Pfeiffer GmbH & Co. (P) Stuttgart Gunnar Odenram

Progress Verkauf GmbH Stuttgart Gunnar Odenram

Rolf Butenschön GmbH Hamburg Kjell Nilsson

SAPA Aluminium Profile GmbH Düsseldorf Kåre Wetterberg

Wirsbo Pex GmbH (P) Heusenstamm Stefan Haenelt

Volta Vertriebs GmbH Hamburg Steffan Lundeberg

Other countries
No. of employees: 14
Payroll: SEK 1 m.

Tota

No. of employees: 100,354 Payroll: SEK 7,195 m.

Ten-year review

| | 1982 | 1981 | 1980 | 1979 | 1978 | 1977 | 1976 | 1975 | 1974 | 1973 |
|---|----------------|----------------|----------------|------------|------------|------------|------------|------------|-----------------|--------|
| Sales and income | | | | | | | | | | |
| Sales | 31,661 | 26,595 | 22.874 | 15,137 | 12,023 | 9,239 | 7,646 | 6,425 | 5,536 | 4,182 |
| % Increase | 19.0 | 16.3 | 51.1 | 25.9 | 30.1 | 20.8 | 19.0 | 16.1 | 32.4 | 67.9 |
| Operating income after depreciation | 1,937 | 1,730 | 1,728 | 1,308 | 945 | 782 | 603 | 491 | 556 | 394 |
| Income after financial items excluding foreign exchange differences | 710 | 508 | 1,003 | 915 | 677 | 578 | 454 | 362 | 463 | 359 |
| Income before transfers to untaxed reserves and tax | 567 | 1,127 | 1,054 | 934 | 828 | 562 | 443 | 356 | 469 | 371 |
| Profitability | | | | | | | | | | |
| Operating income as shown above | | | | | | | | | 40.0 | |
| as % of sales | 6.1 | 6.5 | 7.6 | 8.6 | 7.9 | 8.5 | 7.9 | 7.6 | 10.0 | 9.4 |
| Return on net assets % | 14.1 | 14.6 | 21.2 | 20.7 | 19.3 | 20.6 | 18.9 | 16.9 | 23.3 | 23.0 |
| Return on equity % | 7.5 | 6.7 | 15.3 | 16.6 | 14.6 | 17.1 | 14.8 | 13.1 | 16.6 | 17.7 |
| Return on equity after extraordinary items % | 6.8 | 25.8 | 20.2 | 19.4 | 20.9 | 20.2 | | | 1 -1 | |
| Earnings per share, SEK | 13:40 | 9:80 | 19:05 | 18:10 | 13:60 | 11:65 | 9:10 | 7:10 | 9:00 | 7:30 |
| Earnings per share after extraordinary items, SEK | 12:60 | 37:50 | 25:05 | 21:20 | 19:45 | 13:80 | 8 | - | - | _ |
| Dividend per share, SEK, adjusted for share issues ¹⁾ | 9:00 | 8:00 | 7:50 | 6:00 | 5:00 | 4:20 | 3:66 | 3:33 | 3:06 | 2:78 |
| Dividend payment expressed in % of adjusted equity | 4.5 | 4.3 | 5.0 | 4.7 | 4.6 | 4.5 | 5.4 | 5.2 | 5.3 | 4.8 |
| Financial position | | | | | | | | | | |
| Balance sheet total | 24,478 | 21,767 | 17,832 | 11,270 | 9,078 | 6,965 | 5,424 | 5,103 | 4,511 | 3,430 |
| Adjusted equity | 5,204 | 4,761 | 3,697 | 3,077 | 2,638 | 2,243 | 1,645 | 1,478 | 1,305 | 1,306 |
| Equity/assets ratio | 21.3 | 21.9 | 20.7 | 27.3 | 29.1 | 32.2 | 30.3 | 29.0 | 28.9 | 38. |
| Risk capital | 6,886 | 6,407 | 5,336 | 3,861 | 3,171 | 2,669 | 1,973 | 1,813 | 1,624 | 1,51 |
| Risk capital ratio % | 28.1 | 29.4 | 29.9 | 34.3 | 34.9 | 38.3 | 36.4 | 35.5 | 36.0 | 44.1 |
| Other information | | | | | | | | | | |
| Capital expenditure on real property, machinery, equipment and tools excluding opening value in companies acquired during the year | 1,406 1,320 | 1,514 1,248 | 2,515 1,230 | 863 715 | 863 559 | 448 439 | 452 352 | 414 340 | 348 331 | 260 |
| Capital expenditure expressed in % of sales | 4.2 | 4.7 | 5.4 | 4.7 | 4.6 | 4.8 | 4.6 | 5.3 | 6.0 | 5.0 |
| Number of employees | | | 102,900 | | 75,600 | | 71,600 | | 63,500 | 51,10 |
| Wages, salaries and other remuneration | 7,195 | 6,357 | | 3,936 | 3,391 | 2,975 | 2,345 | 2,064 | 1,778 | 1,37 |
| Number of shareholders | | | | | 41,000 | | | | 32,000 | 29,000 |
| 11 For 1982 as proposed by The Board of Directors. | | | | | | | | | | |

¹¹ For 1982 as proposed by The Board of Directors. Definitions, see page 16.

